BURNHAM HOLDINGS, INC.
2016 Annual Report

BURNHAM HOLDINGS
PERFORMANCE PROVEN · TECHNOLOGY FORWARD

LETTER TO OUR STOCKHOLDERS

"Our highly skilled marketing, engineering and operations teams throughout our subsidiary companies have demonstrated their ability to develop, expand and enhance our already impressive portfolio of products."

Last year was a year of improved operational performance and execution in a challenging residential market. The softness in our residential boiler markets that began in the fourth quarter of 2015 because of unseasonably warm temperatures carried over into the first three quarters of 2016, as excess distributor inventories suppressed customer orders. As a result, sales in the first three quarters of 2016 were off almost 15% versus the first three quarters of 2015. Sales in the fourth quarter of 2016, however, were higher versus the same period in 2015 as weather and distributor inventories returned to historical ranges. For the year, our sales of $172.4 million were off about 9%, or $18 million, versus 2015.

Once again, our business leaders and associates demonstrated their resilience and commitment as they quickly adapted to meet the changing business conditions throughout the year. Gross profit in 2016 was $36.5 million, or 21% of net sales. Net income was $4.64 million, or $1.02 per basic share versus $1.71 per share in 2015. We maintained the dividend in 2016 at $0.88 per share. Finally, despite the lower sales, we have continued our commitment to new product innovation, while maintaining the strength of our balance sheet, providing us significant flexibility to aggressively pursue strategic growth and investment opportunities.

While our performance is impressive, 2016 is best summed up by the following significant accomplishments by our businesses and colleagues:

- Our highly skilled marketing, engineering and operations teams throughout our subsidiary companies have demonstrated their ability to develop, expand and enhance our already impressive portfolio of products:
  - Our residential boiler businesses continue to expand our full line of high efficiency condensing boilers in both heat only and "Combi" (combination heat and domestic hot water) versions in both fire tube and water tube products. U.S. Boiler has enhanced the already successful **ALPINE™**, **K2™**, and **K2™ FIRETUBE** product lines with the **XC** high efficiency stainless steel condensing boiler product line. In addition, Velocity Boiler Company has added to its **PHANTOM®** residential condensing boiler product family with the new **RAPTOR™ HEAT**, **RAPTOR-COMBI™**, and **SHADOW™** stainless-steel condensing boilers.
  - Thermal Solutions improved and expanded its **ARCTIC™** and **APEX™** high efficiency commercial condensing boiler product families by introducing new sizes and capabilities. The revamped **APEX™** products achieve up to 97% thermal efficiency while reducing pump requirements and electric consumption. New, larger sizes of the **ARCTIC™** condensing platform are under development, extending the product line up to 6,000 mbh. Certified at 95% thermal efficiency, the stainless steel **ARCTIC™** is the only commercial condensing boiler currently available in a knockdown configuration and is fully field repairable.
  - We also continue to develop new control technologies for application across all our products that boost overall system efficiencies while simplifying complex integration into building control systems. We will build on these successes by expanding the size and functionality of these and other products in our broad product portfolio.
- Our operations teams have successfully incorporated these new products into their manufacturing processes. We have continued our investment in continuous process improvement as a business strategy for efficient operations and growth. Combining our highly capable production talent with the latest manufacturing technologies drives efficiency gains, inventory reductions, and cost reductions throughout

our manufacturing facilities. The PrIDE initiative (Process Improvement by Dedicated Employees) launched by our U.S. Boiler Subsidiary last year is making measurable gains in improving our Safety, Quality, Delivery and Value.

- The HVAC industry is facing a shortage of technicians. In response to this situation and in conjunction with other industry efforts to support career paths in HVAC, we are assisting the Thaddeus Stevens College of Technology, based in Lancaster, PA in its efforts to create a new campus for its curriculum in HVAC, metals fabrication, welding, and machine tools. The expanded campus will include the **Burnham Holdings Center for HVAC Technology**, where students will receive hands-on training utilizing equipment designed and manufactured by our subsidiary companies. It is anticipated that the campus will be completed in time to welcome students in fall, 2018.

- Chris Drew, our Executive Vice President and Chief Marketing and Strategy Officer, was recently appointed Chairman of the Board of Directors of the Air-Conditioning, Heating and Refrigeration Institute (AHRI), the largest trade group representing our industry. Chris' appointment to the Chair position is recognition of not only his personal skill and integrity, but also his career long passion and commitment to our industry. In this position, Chris will lead the HVAC industry's efforts for regulatory reforms and policy modifications that will impact our businesses for many years.

- Many of our associates also invest their time, talents and resources in the strength and success of the communities in which they live. Our associates, along with our support, volunteer their time and contribute resources to a broad array of national and local organizations, including the United Way, the American Cancer Society, the Boy Scouts of America, Junior Achievement, Compass Mark, Wounded Warriors Project and the Special Olympics.

Market demand for our commercial and residential products continues to be driven by the replacement of the large installed North American base of boilers and furnaces, as well as new construction and renovations. Our customers' desire for sophisticated, energy-efficient products to reduce fuel consumption and operating cost, has created many new opportunities for our expanded portfolio of products. The resulting growth has increased the need for product development, manufacturing and sales resources. Accordingly, we have continued to make these near term investments to support the long term success of the Company.

I am optimistic about our businesses and their prospects for long-term growth and financial success. Our subsidiaries' strong brands are well recognized in the industry. Our distribution and sales network provides our products broad access to all market channels. Our product development and operational execution will continue to provide competitively priced, high-value products to our markets. Execution of our product, brand and sales strategies provides a strong foundation that will allow us to make strategic investments in our businesses to maintain and enhance our cost and product competitiveness.

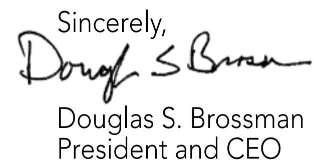
Our performance is the result of the collective efforts of a truly exceptional team of dedicated employees that is unmatched in the industry. They delivered on their 2016 promises of improving productivity, reducing costs and laser focused product development. It's only through the hard work and dedication of our employees that the business can grow and prosper.

Lastly, I want to take this opportunity to thank you, our shareholders, for your ongoing support and loyalty.

I welcome your questions and comments at any time.

Thank you!

Sincerely,



Douglas S. Brossman
President and CEO

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COMPANY PROFILE

Burnham Holdings, Inc. (the Company) provides the Heating, Ventilating, and Air Conditioning (HVAC) industry with thermal and interior comfort solutions used in a wide range of residential, commercial, and industrial applications.

Our subsidiaries are market leaders in the design, manufacture, and sale of boilers and related HVAC products and accessories, including advanced control systems, furnaces, radiators, and air conditioning systems. We offer a broad line of high-value, energy-efficient products sold under well-established brand names. Products are manufactured at facilities in the East, South, and Midwestern United States.

Our residential subsidiaries drive customer value through highly efficient, innovative products providing interior comfort solutions for homes and small buildings. U.S. Boiler Company, Velocity Boiler Works, New Yorker Boiler Company, and Governale collectively offer a full range of residential hydronic heating products, including cast iron, stainless steel, aluminum, and steel boilers; as well as cast iron and steel heat distribution products. Thermo Products offers warm air furnaces and central air conditioning systems for the residential heating and cooling markets.

Commercial and industrial heating and process needs are addressed by our commercial subsidiaries, including Burnham Commercial, Bryan Steam, and Thermal Solutions. Commercial heating applications include military bases, multi-unit residential buildings, health care, government, education, and hospital facilities. Industrial applications include any project where steam or hot water is needed. Product offerings encompass a full range of cast iron, stainless steel, firetube, watertube, and copper tube boilers, as well as boiler room accessories, for commercial and industrial markets.

Vertical integration of our operations is provided by subsidiaries that manufacture key product components. Every year, Casting Solutions converts tens of thousands of tons of scrap metal into boiler castings and other gray and ductile iron castings. Painted light-gauge metal parts are made by Norwood Manufacturing and Lancaster Metal Manufacturing. Collectively, our affiliated companies offer more types and models of products and accessory equipment than any of our competitors. Our commitment to shareholder value through innovation has provided the foundation for our history of proven performance. Continued investment in HVAC technologies, as well as operational and product excellence, will continue to drive that foundation forward.

OUR VISION

To be leaders in providing thermal solutions for residential, commercial, and industrial applications, through highly efficient, dependable products and services.

OUR PRINCIPLES

Performance — Create shareholder value through industry leadership and operational excellence.

Innovation — Create customer solutions by applying advanced technology to create superior products and services.

Engagement — Committed to the success of our customers, colleagues, and community.

Integrity — We keep our promises.

COMPANY AFFILIATES & LOCATIONS

The consolidated financial statements include the accounts of the Company and its subsidiaries. The Company does not have any unconsolidated legal entities, "special purpose" entities, or "off-balance-sheet" financial arrangements, nor is it a partner in any joint venture nor does it have a minority interest in any other entity. The Company and subsidiaries have approximately 750 employees nationwide, of which approximately 49% are union employees covered through separate collective bargaining agreements. Generally the agreements are for a three-year period and expire at different times. Major subsidiaries of the company and their locations are shown below.

Subsidiary	Location
Bryan Steam, LLC	Peru, IN
Burnham Casualty Insurance Co.	Burlington, VT
Burnham Commercial, LLC	Lancaster, PA
Burnham Financial, LLC	Wilmington, DE
Burnham Services, Inc.	Wilmington, DE
Casting Solutions, LLC	Zanesville, OH
Crown Boiler Co.	Philadelphia, PA
Governale Company, Inc.	Brooklyn, NY
Lancaster Metal Manufacturing, Inc.	Lancaster, PA
New Yorker Boiler Company, Inc.	Hatfield, PA
Norwood Manufacturing, Inc.	Norwood, NC
Thermal Solutions Products, LLC	Lancaster, PA
Thermal Solutions Sales Company, LLC	Lancaster, PA
Thermo Products, LLC	North Judson, IN and Denton, NC
U.S. Boiler Company, Inc.	Lancaster, PA
Velocity Boiler Works, LLC	Philadelphia, PA

Burnham Holdings, Inc. is a holding company owning multiple, separate subsidiaries, each of which do business in the HVAC industry. All products, services, manufacturing and related activities referred to herein are the products, services, and related activities of the applicable subsidiary, and not of Burnham Holdings, Inc.

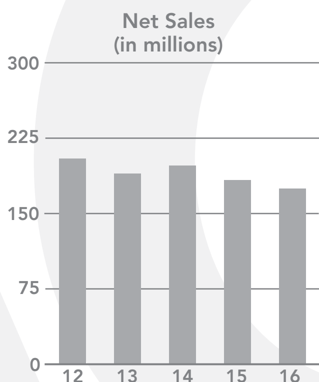
FINANCIAL HIGHLIGHTS

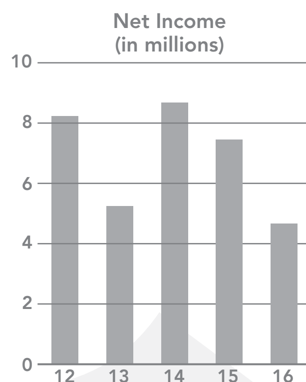
Burnham Holdings, Inc. is reporting a year of good operating results in 2016, during a very challenging year for the HVAC industry as a whole and the residential boiler market in particular. With a strong foundation built on our proven long-term performance, the Company has the required financial and operational resources to perform in varying market conditions. We continue to invest in new product development and process improvement efforts to develop innovative products that will contribute to our future success.

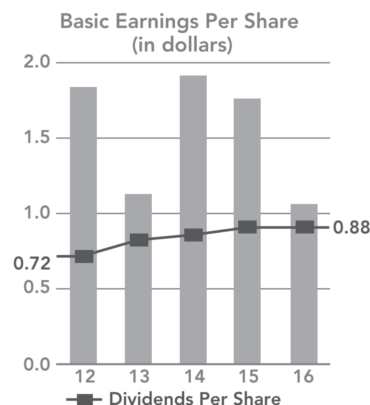
- Net sales were $172.4 million, a decline of $18.0 million, or 9.5%, from 2015, as demand for our residential heating products was negatively impacted by one of the warmest winters in recent history along with low energy prices.
- Gross profit (as shown on page 11) in 2016 was $36.5 million, or 21% of net sales; versus 23% in 2015.
- Net income was $4.64 million, or $1.02 per basic shares; versus $1.71 per basic share in 2015.
- Book value of our common stock in 2016 was $18.72 per share, an increase of 5%. Dividends of $0.88 per share were paid in 2016.
- Our year-end debt level of $15.6 million continues to be below the average of the last ten years, giving us the ability to continue to invest in new product technologies and appropriate business opportunities. Interest expense was lower in 2016 as the result of lower interest rates.

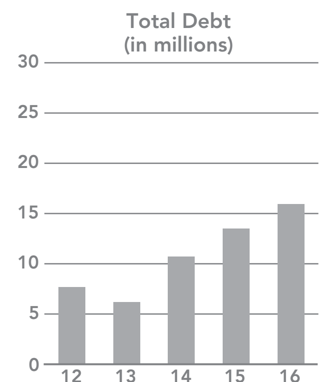
(in millions, except per share data)	2015	2016	Percent Change 2015/2016
Net Sales	$ 190.4	$ 172.4	(9.5%)
Net Income	7.7	4.6	(40.3%)
Debt, Less Interest Rate Swap Instruments	12.3	14.7	19.5%
Total Debt	13.5	15.6	15.6%
Working Capital	50.9	54.2	6.5%
Total Assets	141.9	139.7	(1.6%)
Total Stockholders' Equity(1)	81.2	85.2	4.9%
Net Cash Provided by Operating Activities	7.3	5.0	(31.5%)
Per Share Data			
Cash Flow from Net Income	2.66	1.96	(26.3%)
Basic Earnings from Net Income	1.71	1.02	(40.4%)
Dividends Paid	0.88	0.88	0.0
Book Value(1)	17.87	18.72	4.8%
Stock Price at Year-end	16.49	15.85	(3.9%)
Market Capitalization at Year-end	74.7	71.9	(3.7%)

1) Please see the discussions titled Pension Matters as well as the Liquidity and Capital Resources section of the "Review of Operations" on page 5.









REVIEW OF OPERATIONS

OVERVIEW OF RESULTS

The Company continued to maintain a strong balance sheet during a year of challenging market conditions in the HVAC industry. The year began with the warmest winter weather ever recorded in our key market regions, which resulted in extremely weak demand for heating products. Net sales for the year were $172 million, a decrease of 9.5% from last year. Demand during the first three quarters of the year continued to track at a slower pace on a year-over-year basis as distributors sold through excess inventory from the 2015–2016 heating season. As a result of the lower sales level in 2016, net income declined to $4.6 million or $1.02 per basic shares compared to net income of $7.7 million, or $1.71 per basic share in 2015. The Company maintained the same dividend payout rate as in 2015 at $0.88 per share.

In addition to warm winter weather, a secondary factor contributing to reduced sales of residential and commercial products during 2016 was low energy prices. When energy prices are relatively low, consumers have less incentive to replace older, less efficient heating equipment with newer, energy efficient products. Lower fuel oil prices also reduces consumer demand for oil to gas appliance conversions. Also, low energy prices have led to a decrease in oil and gas exploration activity in the U.S. which resulted in lower sales of industrial products at two of our subsidiaries that supply this segment of the market.

Sales overall did improve in the last two months of 2016 and were higher than the corresponding period in 2015, reversing the trend of lower year-over-year sales that most of our subsidiaries experienced during the first ten months of 2016. Backlogs in both residential and commercial products were higher at year-end 2016 compared to the prior year. We continue to see customer preference with respect to both residential and commercial heating products trend toward higher efficiency, higher value products. Our subsidiaries continue to invest in product development resources and have introduced a number of new energy efficient products over the past several years, with more new products slated for introduction in 2017. Details of the results mentioned in this overview are discussed on the following pages.

PERFORMANCE PROVEN, TECHNOLOGY FORWARD

In providing interior comfort solutions to the Heating, Ventilating, and Air Conditioning (HVAC) industry for a multitude of residential, commercial, institutional, and industrial applications, the Company has the proven ability to grow value for stakeholders year after year. Demand for new thermal products and controls is constantly increasing and changing as the desire for higher efficiencies and cleaner emissions grows. This demand provides the basis for growth that augments the stable revenue stream resulting from a consistent replacement cycle. It also drives our investment in engineering and new product development to ensure new products are in the pipeline to meet future demand.

The key to our performance is a clear vision for meeting our customers' current and future needs through innovative technologies, including more energy-efficient products, "green" products with lower emissions, and smarter controls. This vision drives our product development and operational excellence. The diverse product lines of our subsidiaries include some of the most recognized brand names in the industry and serve defined residential, commercial, and industrial market sectors.

Our diverse product mix, combined with an absolute need for heating solutions, provides the foundation for consistent financial performance through fluctuating economic cycles.

The Company's commitment to investment in new product development spans our businesses. It is driven by a constantly evolving marketplace, and guided by the needs and desires of end users, homeowners, contractors, specifying engineers, sales representatives, and distributors. We are constantly seeking strategic opportunities in competitive and emerging technologies that benefit our stakeholders.

The end result is a forward-thinking product development strategy that meets exacting requirements today, while delivering new and innovative technologies that can meet the expectations of tomorrow.

Our subsidiary companies continue to introduce a wide array of new commercial and residential products, as well as enhancements and improvements to our broad portfolio of existing products. Thermal Solutions continued to extend the available sizes of their high-efficiency **ARCTIC®** and **APEX™** family of condensing boilers. These highly innovative products are unique in the industry with an advanced set of features and performance.

U.S. Boiler Company and Velocity Boiler Works executed their strategy of continued new product introductions, including new products for the OEM market. They have enhanced the already successful **ALPINE**,**™** **K2**,™ and **PHANTOM®** residential condensing boiler lines with the release of **K2™ FIRETUBE**, **RAPTOR™ HEAT**, **RAPTOR-COMBI**,**™** and **SHADOW™** high-efficiency stainless-steel condensing boilers. This new product momentum has been facilitated by U.S. Boiler's new, state-of-the-art Engineering and Technology Center that was opened in late 2015.

Residential products made by our subsidiaries are typically sold through wholesale distributors who, in turn, market to builders, heating contractors, fuel dealers, and utilities for resale to residential customers.

Commercial products made by our subsidiaries are sold primarily through independent sales agencies to contractors or end users for heating and industrial applications in large commercial, institutional, and industrial facilities, such as hospitals, hotels, and schools.

FINANCIAL PERFORMANCE

Net sales were $172.4 million, a decrease of 9.5% compared to 2015. Sales of residential products declined by 11.6%, while commercial product sales dropped by 3.3% compared to the prior year. Sales of residential products were influenced negatively in 2016 by two distinct factors. First, the historically warm winter weather experienced in the first quarter of 2016 reduced demand for heating equipment compared to the same period in 2015. This resulted in a higher than normal inventory of heating equipment being held by our customers, reducing their purchases during the first three quarters of the year. However, sales did exceed the prior year in the last two months of the year, as weather and distributor inventory levels returned to historical ranges. The second factor impacting sales was the historically low energy prices that carried into 2016.
Low energy prices reduce consumers incentives to upgrade their equipment to newer, energy efficient products. Low energy prices also impacted the level of oil/gas exploration activity in the US. Several of our subsidiaries supply products that support the oil/gas exploration industry, and their sales were directly affected by this slow down. The majority of our consolidated revenue is derived from sales within the United States. International sales, including those in Canada and Mexico, were 1.8% of sales in both 2016 and 2015.

We remain optimistic about the long-term prospects for our businesses. There is a large installed base of hydronic heating equipment, and it will continue to be replaced over time due to age or to improve operating efficiency. Our broad lineup of high-efficiency residential and commercial products sold by our subsidiaries positions us well in the market. These products are top-quality, high-value equipment that can satisfy virtually any heating application.

Our subsidiaries continue to focus their efforts on the continuous improvement of employee safety, product quality, customer service and productivity. Additionally, the Company and its subsidiaries strive to maintain operating costs at a level that enables them to be highly competitive in their markets.

Gross profit (profit after deducting cost of goods sold (COGS) from net sales) in 2016 was $36.5 million, or 21.2% of net sales. This compares to a gross profit percentage of 23.3% earned in 2015, a decrease of 2.1% of net sales. Margins were negatively impacted by higher employee medical costs, product mix, and lower 2016 sales.

Selling, general, and administrative expenses (SG&A), shown on the Consolidated Statements of Income on page 11, was lower at $30.2 million in 2016 compared to $31.9 million in 2015, a decrease of $1.7 million. On a percentage of sales basis, SG&A expenses increased to 17.5% from 16.7% in 2015 as a result of lower 2016 sales.

Other income (expense) as reflected on the Consolidated Statements of Income shows income of $0.3 million in 2016 compared to (expense) of $1.0 million in 2015, an improvement of $1.3 million between years. Of the total increase, $1.1 million of the improvement in 2016 was due to a sale of subsidiary company property as explained under "Sale of Property" in Note 4 of the financial statement footnotes. The remaining improvement was the result of lower interest expense and higher investment income compared to 2015.

Net income results on a percentage basis were helped in 2016 by a lower effective income tax rate compared to 2015. The effective rate in 2016 was 30%, compared to the 32% rate in 2015. The reduction in the effective tax rate in 2016 was the result of applying federal tax credits to a smaller base of pre-tax income in 2016.

Net income for 2016 was $4.6 million, which was a return on sales of 2.7%, and earnings of $1.02 per basic share. This compared to 2015 net income of $7.7 million, a return on sales of 4.1%, and earnings per share of $1.71 per basic share.

PENSION MATTERS

Steps have been taken with the Company's pension plan (the Plan) over the past years to protect benefits for retirees and eligible employees, while reducing future uncertainty for the Company. Starting in 2003, the Plan was amended to state that newly hired, non-union employees would not be eligible to participate in the Plan. In the years following 2003, the benefit accrual was eliminated for all unionized new hires and active employees with the exception of a closed group of union production employees. While not 100% frozen, these actions have materially reduced the growth of the pension liability in future years. Additionally, the Plan prevents the Company from obtaining any surplus assets of the Plan during a three-year period immediately following a change in control.

The Plan is managed by independent third-party administrators, under policies and guidelines established by the Employee Benefits Committee of the Board of Directors. It is a policy of the Employee Benefits Committee for the pension trust not to invest directly in the Company stock. Obligations and actuarial assumptions are presented in Note 10 of the financial statements. While the Company believes its assumptions are conservative in nature based on current knowledge, variables such as future market conditions, investment returns, and employee experience could affect results.

Current pension accounting standards require that the liability of the Plan be compared to the market value of the assets of the Plan as of December 31 of each year, and that any excess or shortfall be recorded as a non-cash asset or a liability, as the case may be, on the balance sheet of the Company. While this gives a snapshot of the health of the Plan at a point in time, it does not consider that the pension liability is honored in the form of retiree benefits paid over a very long period of time, or that the value of financial investments in the pension trust can swing significantly with the economy, or that the liability can change dramatically with relatively small changes in interest rate assumptions.

At the end of 2014, pension plan assets were $155.4 million compared to the projected benefit liability of $180.3 million, resulting in a recorded balance sheet liability of $24.9 million. Several items of note occurred in 2015 that created both positive and negative impacts to the recorded pension liability.

In a positive direction, the discount rate used to value liabilities was increased to 4.0% from the 3.75% used in 2014, which contributed to a reduction in Plan liabilities to $172.2 million, a decline of $8.1 million compared to last year. With respect to the value of pension assets, the lackluster performance of financial markets in 2015 created a difficult environment for investment returns. As a result, the value of pension plan assets declined to $149.4 million, a reduction of $6.0 million from 2014. Overall, the pension liability at the end of 2015 declined by $2.1 million,

REVIEW OF OPERATIONS

and the year-end total of $22.8 million was recorded as a liability on the Company's balance sheet.

In 2016, the pension plan experienced further improvement from the results of 2015. Although the discount rate used to value liabilities decreased from 4.00% in 2015 to 3.85% in 2016 (thereby increasing the level of liabilities), two positive factors outweighed the negative impact of the reduction in the discount rate. Due to better investment returns in 2016, the value of plan assets increased by $6.9 million to $156.3 million at December 31, 2016. Also, favorable adjustments to mortality assumptions outweighed the impact on plan liabilities caused by the lower discount rate. In total, liabilities of the plan decreased by $1.8 million in 2016. Overall, the pension liability at the end of 2016 declined by $8.7 million, and the year-end total of $14.1 million is recorded as a liability on the Company's balance sheet. While the Plan would appear to be under-funded from this limited, point-in-time accounting view, the Plan easily passes all ERISA funding targets (based on government defined rates and methods), and is close to being fully funded based on long-term discount rates recommended by our actuaries and investment consultants.

The adjustments that are made to pension liabilities on an annual basis as discussed above are included in the Stockholders' Equity section of the Company's balance sheet in the subsection titled Accumulated Other Comprehensive Income (Loss) (AOCI). In addition to the pension liability changes, AOCI includes adjustments for other non-cash items such as mark-to-market accounting for interest rate hedge instruments, currency contracts, and retiree health benefits.

Cash contributions to the Plan are tax-deductible and do not impact the Company's earnings. Minimum mandatory contributions are determined by ERISA regulations as amended by the stringent Pension Protection Act of 2006. The Plan assets significantly exceeded minimum required levels at the start of 2016 and 2015. The Company made voluntary contributions of $3.75 million and $3.90 million during 2016 and 2015, respectively. The Company believes any minimum required contributions in 2017 would not be material.

LIQUIDITY AND CAPITAL RESOURCES

The seasonal nature of our business requires the Company to maintain a continuous focus on the balance between working capital levels and the debt structure required to support the operating needs of the business. Cash flow generated from subsidiary operations provides the Company with a significant source of liquidity.

Net cash provided by operations in 2016 was $5.0 million. This was compared to $7.3 million in 2015. The main item that impacted the reduced level of cash provided by operations in 2016 was the $3.1 million reduction in net income for the year. There was a favorable impact to cash of $3.5 million as inventory levels were adjusted to align with the business level experienced during the year. Inventory levels, as well as other items of working capital, continue to be managed closely, and are appropriate for the current business levels of our subsidiaries.

Most important, the cash provided by operations in 2016 and 2015 supported the group's ability to fund normal operating expenses while also providing the funds to develop new products, make necessary investments in capital assets, maintain low debt levels, make contributions to the Company's pension trust, and pay dividends to our stockholders.

Excluding the debt related to an interest rate swap instrument, year-end "financed debt" for 2016 was $14.7 million, an increase of $2.4 million from the 2015 level of $12.3 million, which keeps the level below the average of the past ten-year period. The outstanding $14.7 million of debt for the Company and its subsidiaries is composed of $10.7 million on the Company's revolving loan agreement (the Revolver) and one Industrial Revenue Bond used to finance a specific equipment and facility expansion in North Carolina. The industrial bond loan has a long-term, fixed repayment schedule. The debt related to interest rate instruments of $0.9 million (mark-to-market of one interest rate swap that will reverse itself over the term of the agreement) was $0.3 million lower at year-end 2016 compared to 2015.

The Revolver is financed through a consortium of three banks totaling $72.0 million (primarily used for working capital needs) and three additional agreements (the LOC) totaling $5.5 million for specific bank services. For year-end 2016 and 2015, the Revolver had a balance of $10.7 million and $7.0 million, respectively. In 2016, these agreements were amended to extend the term of the agreements by a year to August 2018. Operating assets and certain other specific assets collateralize the Revolver and LOC. These agreements were obtained on the strength of the Company's balance sheet and our proven ability to monitor and control working capital levels. The agreements allow us to operate effectively, both through the economic cycles that occur from time to time and the seasonal nature of our business. The Revolver and LOC have various financial covenants but no scheduled payments prior to maturity. As of December 31, 2016 and 2015, the Company was in compliance with all covenants as shown below:

Dollars in Thousands	December 2015	December 2016	
Funded Debt[1]	$ 7,820	$ 9,060	
Stockholders' Equity on FIFO Basis[2]	133,430	134,353	Minimum Level: $117,000 for 2016 and $114,000 for 2015
Debt Coverage Ratio[1]	4.32	2.18	Minimum Ratio: 1.35
Funded Debt to EBITDA[1]	0.68	1.29	Maximum Ratio: 5.00

1) As defined by Revolver and LOC Agreement.

2) Stockholders' Equity excluding AOCI (shown next page) plus LIFO inventory reserve (which can be found in "Inventories" Note 2 on page 16).

KEY LIQUIDITY DATA AND OTHER MEASURES

Dollars in Thousands	December 2014	December 2015	December 2016
Cash	$ 4,885	$ 4,912	$ 7,563
Working Capital	49,942	50,856	54,202
Total Debt	10,514	13,473	15,582
Financed Debt (1)	9,264	12,264	14,664
Financed Debt (1) to Capital (2)	7.7%	9.7%	11.3%
Stockholders' Equity	77,956	81,244	85,244
AOCI	(32,503)	(33,245)	(29,997)
Stockholders' Equity (excluding AOCI)	110,459	114,489	115,241
Common Stock Price	$ 20.10	$ 16.49	$ 15.85
Book Value Per Share as Reported	17.20	17.87	18.72
Book Value Per Share (excluding AOCI)	24.40	25.21	25.33

1) Financed Debt is defined as Total Debt less mark-to-market non-cash liability related to interest rate swap instruments.
2) Capital is defined as Stockholders' Equity (excluding AOCI) plus Financed Debt.

Throughout a typical year, our borrowing requirements fluctuate based on business activity and our need to support working capital levels. The normal cyclical high borrowing level occurs during the third quarter of each year and is provided for by the Revolver mentioned above. Debt levels for the third quarter ending September 2016 and 2015 were $31.4 million and $31.4 million, respectively.

The Company believes at this time that its liquidity position, its capital structure, and its banking relationships are adequate to meet foreseeable future needs.

The Company is not a party to any financial derivative transaction or any hedging agreements, except for interest rate swap instruments. The Company has entered into these arrangements to hedge its exposure to interest rate fluctuations on a portion of its variable-rate debt.

CAPITAL INVESTMENTS

Capital expenditures totaled $3.1 million in 2016 and $6.6 million in 2015, compared to depreciation expenses of $4.2 million and $4.3 million for the same periods, respectively. Spending on capital projects was lower in 2016 versus last year product development and test lab completed at the U.S. Boiler subsidiary in 2015. Capital expenditures were scaled back in 2016 in order to match cash outflows with the lower sales volumes experienced during the year. The capital spending projects completed in 2016 included continual upgrades and replacements of equipment at Casting Solutions, LLC (normally in the range of $800,000 to $1.0 million per year); equipment related to production efficiency and quality improvement; expenditures for machinery and tooling related to new and/or redesigned products, along with upgrades of existing machinery and equipment.

Capital expenditures for 2017 are budgeted at approximately $6.0 million. This higher than normal spending plan includes approximately $1.5 million to increase our commercial product development and production capabilities at our Thermal Solutions subsidiary. The investments will significantly enhance the ability to develop and produce high efficiency commercial size boilers. The 2017 capital spending plan also includes various projects that will enhance productivity, improve product quality, reduce energy consumption, increase the development and introduction of new products, and maintain our existing machinery, equipment, and facilities.

BOARD ACTIONS

On February 23, 2017, the Company announced a quarterly dividend of $0.22 per common share. This would be an annual dividend rate of $0.88 per share. The annual dividend rate for Preferred stock is $3.00 per share. At its February 2017 meeting, the Board of Directors authorized the repurchase of 60,000 shares of either class of common stock at market prices during 2017. The Board may authorize additional repurchases from time to time. Management also has authority to repurchase preferred stock. There were 27 shares of preferred stock repurchased in 2016 and 1 share repurchased in 2015.

PERSONNEL

We would like to congratulate Mr. Christopher R. Drew, our Executive Vice President and Chief Marketing and Strategy Officer, on his recent appointment as Chairman of the Board of Directors of the Air-Conditioning, Heating and Refrigeration Institute (AHRI), the largest trade group representing our industry. Mr. Drew's appointment to the Chair position is recognition of not only his personal skill and integrity, but also his career long passion and commitment to our industry. In this position, Mr. Drew will lead the HVAC industry's efforts for regulatory reforms and policy modifications that will impact our businesses for many years.

FORWARD-LOOKING STATEMENTS

This Annual Report contains forward-looking statements. Other reports, letters, and press releases distributed by the Company may also contain forward-looking statements. Statements that are not historical facts, including statements about our beliefs and expectations, are forward-looking statements. These statements are based on current plans, estimates, and projections, and therefore, you should not place undue reliance on them. Forward-looking statements speak only as of the date they are made, and we undertake no obligation to update publicly any of them in light of new information or future events. Forward-looking statements involve inherent risks and uncertainties. We caution you that a number of important factors could cause actual results to differ materially from those contained in any forward-looking statement. Such factors include, but are not limited to, variations in weather, changes in the regulatory environment, litigation, customer preferences, general economic conditions, technology, product performance, raw material costs, and increased competition.

CERTAIN SIGNIFICANT ESTIMATES

Certain estimates are determined using historical information along with assumptions about future events. Changes in assumptions for such items as warranties, medical costs, employment demographics, and legal actions, as well as changes in actual experience, could cause these estimates to change. Specific estimates are explained below in order to provide the basis for relevant expenses and reserves.

Medical Health Coverage: The Company and its subsidiaries are self-insured for most of the medical health benefits offered to its employees, limiting their maximum exposure to $200,000 per occurrence by purchasing third-party stop-loss coverage. The Company retains various third-party providers to support the effort required in the administration of its health coverage. The costs of these various plans and administrative charges are expensed monthly.

Retiree Health Benefits: For a number of years prior to 2006, the Company provided certain medical benefits to a closed group of Medicare-eligible retirees. Starting in 2006, the Company began to pay a fixed annual amount that assists this group in purchasing medical and/or prescription drug coverage from providers. Additionally, certain employees electing early retirement have the option of receiving access to an insured defined benefit plan at a yearly stipulated cost or receiving a fixed dollar amount to assist them in covering medical costs. With either option, the Company's yearly cost is capped based on the benefit elected. These obligations are accounted for within the financial statements.

Insurance: The Company and its subsidiaries maintain insurance to cover product liability, general liability, workers' compensation, and property damage. Well-known and reputable insurance carriers provide current coverage. For these policies, which cover periods ending mid-2017, the Company's retained liability is for the first $100,000 per occurrence of product liability and environmental claims, a total exposure of $750,000 per occurrence for workers' compensation in Ohio and Pennsylvania (fully insured for workers' compensation in all other states), and for the first $50,000 per occurrence of property claims. All policies and corresponding deductible levels are reviewed on an annual basis. Third-party administrators, approved by the Company and the insurance carriers, handle claims and attempt to resolve them to the benefit of both the Company and its insurance carriers. The Company reviews claims periodically in conjunction with the administrators and adjusts recorded reserves as required. At this time, the Company believes that its insurance policies and associated reserves for product, general, workers' compensation, and property liabilities are reasonable based on the information currently available.

General Litigation, including Asbestos: In the normal course of business, certain subsidiaries of the Company have been named, and may in the future be named, as defendants in various legal actions including claims related to property damage and/or personal injury allegedly arising from products of the Company's subsidiaries or their predecessors. A number of these claims allege personal injury arising from exposure to asbestos-containing material allegedly contained in certain boilers manufactured many years ago, or through the installation or removal of heating systems. The Company's subsidiaries, directly and/or through insurance providers, are vigorously defending all open asbestos cases, many of which involve multiple claimants and many defendants, which may not be resolved for several years. Asbestos litigation is a national issue with thousands of companies defending claims. While the large majority of claims have historically been resolved prior to the completion of trial, from time to time some claims may be expected to proceed to a potentially substantial verdict against subsidiaries of the Company. Any such verdict would be subject to a potential reduction or reversal of verdict on appeal, any set-off rights and/or a reduction of liability following allocation of liability among various defendants. For example, on July 23, 2013, and December 12, 2014, New York City State Court juries found numerous defendant companies, including a subsidiary of the Company, responsible for asbestos-related damages. The subsidiary, whose share of the verdicts amounted to $42 million and $6 million, respectively, before offsets, filed post-trial motions and appeals seeking to reduce and/or overturn the verdicts, and granting of new trials. On February 9, 2015, the trial court significantly reduced the 2013 verdicts, reducing the subsidiary's liability from $42 million to less than $7 million. Additionally, on May 15, 2015, the trial court reduced the subsidiary's liability in the 2014 verdict to less than $2 million. On October 30, 2015, the subsidiary settled these verdicts for significantly less than the trial courts' reduced verdicts, with all such settled amounts being covered by applicable insurance.

The Company believes, based upon its understanding of its available insurance policies and discussions with legal counsel, that all pending legal actions and claims, including asbestos, should ultimately be resolved (whether through settlements or verdicts) within existing insurance limits and reserves, or for amounts not material to the Company's financial position or results of operations. However, the resolution of litigation generally entails significant uncertainties, and no assurance can be given as to the ultimate outcome of litigation or its impact on the Company and its subsidiaries. Furthermore, the Company cannot predict the extent to which new claims will be filed in the future, although the Company currently believes that the great preponderance of future asbestos claims will be covered by existing insurance. There can be no assurance that insurers will be financially able to satisfy all pending and future claims in accordance with the applicable insurance policies, or that any disputes regarding policy provisions will be resolved in favor of the Company.

Litigation Expense, Settlements, and Defense: The cost for settlements in 2016, 2015, and 2014, for all uninsured litigation of every kind, was $(30,000), $254,000, and $143,000, respectively. Each of these years include a self-insured asbestos claim (while it is rare for an asbestos suit not to be covered by insurance, a few such claims exist, depending on the alleged time period of asbestos exposure). The credit in 2016 is a reduction in estimated required reserves for actions or claims established in previous years. Expenses for legal counsel, consultants, etc., in defending these various actions and claims have historically not been material to current year earnings. Such expenses (credits) in 2016, 2015, and 2014 were $105,000, $150,000, and $140,000, respectively.

Permitting Activities (excluding environmental): The Company's subsidiaries are engaged in various matters with respect to obtaining, amending, or renewing permits required under various laws and associated regulations in order to operate each of its manufacturing facilities. Based on the information presently available, management believes it has all necessary material permits and expects that all permit applications currently pending will be routinely handled and approved.

Environmental Matters: The operations of the Company's subsidiaries are subject to a variety of Federal, State, and local environmental laws. Among other things, these laws require the Company's subsidiaries to obtain and comply with the terms of a number of Federal, State, and local environmental regulations and permits, including permits governing air emissions, wastewater discharges, and waste disposal. The Company's subsidiaries periodically are required to apply for new permits, or renew or amend existing permits, in connection with ongoing or modified operations. In addition, the Company generally tracks and tries to anticipate any changes in environmental laws that might relate to its ongoing operations. The Company believes its subsidiaries are in material compliance with all environmental laws and permits.

As with all manufacturing operations in the United States, the Company's subsidiaries can potentially be responsible for remedial actions at disposal areas containing waste materials from their current or former operations. In the past five years, the Company has not received any notice that it or its subsidiaries might be responsible for new or additional remedial clean-up actions under government supervision. However, a notice received in December 2007 pertained to an on-site sanitary sewage system at the formerly owned Wendland Manufacturing Corp. facility in San Angelo, Texas. The wastewater discharge matter was resolved in 2008, with final clearance from the state regulatory agency pending. A Company subsidiary (and its insurance carrier) remains responsible for any future costs. A second matter relates to an older, previous agreement for a formerly owned site in Elizabeth, New Jersey. In 2000, a Company subsidiary entered into an agreement with the New Jersey Department of Environmental Protection to clean up portions of this site. To date, all costs associated with the clean-up have been reimbursed by insurance proceeds. In 2009, our insurance carrier established and funded a trust account to fund anticipated future site activities. While it is not possible to be certain whether or how any new or old matters will proceed, the Company does not presently have reason to anticipate incurring material costs in connection with any matters, and no reserves have been established.

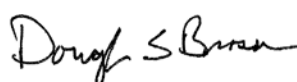
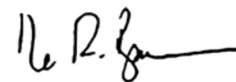
MANAGEMENT'S REPORT & REPORT OF INDEPENDENT AUDITORS

Management is responsible for the preparation as well as the integrity and objectivity of the Burnham Holdings, Inc. financial statements. These financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America and necessarily include amounts which represent the best estimates and judgments of management.

The Company maintains an accounting system and related system of internal controls to provide reasonable assurance that assets are safeguarded against loss from unauthorized use or disposition and that financial records are reliable for preparing financial statements and maintaining accountability for assets. Reasonable assurance recognizes that the cost of a system of internal controls should not exceed its benefits and that the evaluation of these factors requires estimates and judgments by management. The internal control system includes the selection and training of management and supervisory personnel; an organizational structure providing for delegation of authority and establishment of responsibilities; communication of requirements for compliance with approved accounting control and business practices throughout the organization; business planning and review; and a program of internal audit.

Baker Tilly Virchow Krause, LLP, independent auditors, are engaged to audit and report on these financial statements. Their audit is conducted in accordance with auditing standards generally accepted in the United States of America. Those standards require that they plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

The Audit Committee of the Board of Directors meets regularly with management, the internal audit manager, and the independent auditors to review matters relating to financial reporting, internal controls, and auditing. Management, the internal audit manager, and the independent auditors each have direct and confidential access to this Committee.

Douglas S. Brossman
President and CEO

Dale R. Bowman
Vice President and CFO

To the Board of Directors of Burnham Holdings, Inc.

We have audited the accompanying consolidated financial statements of Burnham Holdings, Inc. and its subsidiaries, which comprise the consolidated balance sheets as of December 31, 2016 and 2015, and the related consolidated statements of income, comprehensive income, stockholders' equity, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

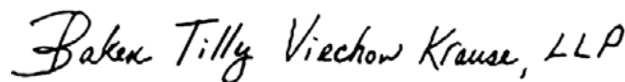
We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Burnham Holdings, Inc. and its subsidiaries as of December 31, 2016 and 2015, and the results of their operations and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matter

Our audits were conducted for the purpose of forming an opinion on the basic financial statements as a whole. The other information included in the Letter To Our Stockholders, Company Profile, Financial Highlights, Review of Operations, Certain Significant Estimates, Management's Report, Ten-Year Summary and Investor & Stockholder Information sections on pages 1–10 and pages 27–29 is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information has not been subjected to the auditing procedures applied in the audits of the basic financial statements and, accordingly, we do not express an opinion or provide any assurance on it.



Baker Tilly Virchow Krause, LLP
Lancaster, Pennsylvania
March 2, 2017

CONSOLIDATED STATEMENTS OF INCOME

	Years Ended December 31 (In thousands, except per share data)	
	2016	2015
Net sales	$ 172,447	$ 190,449
Cost of goods sold	135,972	146,157
Gross profit	36,475	44,292
Selling, general, and administrative expenses	30,179	31,880
Operating income	6,296	12,412
Other income (expense):		
Gain on sale of property (Note 4)	1,107	115
Interest and investment income	236	31
Interest expense	(1,014)	(1,166)
Other income (expense):	329	(1,020)
Income before income taxes	6,625	11,392
Income tax expense	1,988	3,647
NET INCOME	$ 4,637	$ 7,745
BASIC EARNINGS PER SHARE	$ 1.02	$ 1.71
DILUTED EARNINGS PER SHARE	$ 1.02	$ 1.70

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

	Years Ended December 31 (In thousands)	
	2016	2015
Components of comprehensive income:		
Net income for the year	$ 4,637	$ 7,745
Other comprehensive income (loss):		
Change in fair value of derivatives, hedges, and investments	177	1
Pension liability adjustment	2,819	(1,225)
Post-retirement medical liability adjustment	252	482
Other comprehensive income (loss)	3,248	(742)
TOTAL COMPREHENSIVE INCOME	$ 7,885	$ 7,003

The accompanying notes are an integral part of these consolidated financial statements.

CONSOLIDATED BALANCE SHEETS

	December 31 (In thousands)	
ASSETS	**2016**	2015
CURRENT ASSETS		
Cash, cash equivalents and restricted cash	$ 7,563	$ 4,912
Trade accounts receivable, less allowances (2016 — $290 and 2015 — $356)	23,016	20,561
Inventories:		
Materials, in process and supplies	31,296	34,937
Finished goods	8,289	8,762
Total inventory	39,585	43,699
Prepaid expenses and other current assets	1,293	1,446
Current portion of deferred income taxes	29	777
TOTAL CURRENT ASSETS	71,486	71,395
PROPERTY, PLANT, AND EQUIPMENT, net	45,752	47,969
OTHER ASSETS, net	22,433	22,522
TOTAL ASSETS	$ 139,671	$ 141,886

LIABILITIES AND STOCKHOLDERS' EQUITY	**2016**	2015
CURRENT LIABILITIES		
Accounts payable and accrued expenses	$ 16,230	$ 17,660
Income taxes payable	897	1,431
Current portion of other Post-retirement liabilities	157	184
Current portion of long-term debt	—	1,264
TOTAL CURRENT LIABILITIES	17,284	20,539
LONG-TERM DEBT	15,582	12,208
OTHER POST-RETIREMENT LIABILITIES	18,243	27,250
DEFERRED INCOME TAXES	3,318	645
COMMITMENTS AND CONTINGENCIES (Note 11)		
STOCKHOLDERS' EQUITY		
Preferred Stock	530	530
Class A Common Stock	3,486	3,478
Class B Convertible Common Stock	1,458	1,466
Additional paid-in capital	15,684	15,551
Retained earnings	112,081	111,469
Accumulated other comprehensive income (loss)	(29,997)	(33,245)
Treasury stock, at cost	(17,998)	(18,005)
TOTAL STOCKHOLDERS' EQUITY	85,244	81,244
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	$ 139,671	$ 141,886

The accompanying notes are an integral part of these consolidated financial statements.

CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY

	Years Ended December 31, 2016 and 2015 (In thousands, except per share data)							
	Preferred Stock	Class A Common Stock	Class B Convertible Common Stock	Additional Paid-in Capital	Retained Earnings	Accumulated Other Comprehensive Income (Loss)	Treasury Stock, at Cost	Stockholders' Equity
Balance at January 1, 2015	**$ 530**	**$ 3,466**	**$ 1,478**	**$ 15,182**	**$ 107,738**	**$ (32,503)**	**$ (17,935)**	**$ 77,956**
Exercise of stock options and restricted stock:								
17,934 shares of common stock	—	—	—	369	—	—	(70)	299
Conversion of common stock	—	12	(12)	—	—	—	—	—
Cash dividends declared:								
Preferred stock—6%	—	—	—	—	(18)	—	—	(18)
Common stock—($0.88 per share)	—	—	—	—	(3,996)	—	—	(3,996)
Net income for the year	—	—	—	—	7,745	—	—	7,745
Change in fair value of derivatives, hedges, and investments, net of $(0) of tax	—	—	—	—	—	1	—	1
Pension liability adjustment, net of $687 of tax	—	—	—	—	—	(1,225)	—	(1,225)
Post-retirement medical liability adjustment, net of $(272) of tax	—	—	—	—	—	482	—	482
Balance at December 31, 2015	**$ 530**	**$ 3,478**	**$ 1,466**	**$ 15,551**	**$ 111,469**	**$ (33,245)**	**$ (18,005)**	**$ 81,244**
Exercise of stock options and restricted stock:								
8,650 shares of common stock	—	—	—	133	—	—	7	140
Conversion of common stock	—	8	(8)	—	—	—	—	—
Cash dividends declared:								
Preferred stock—6%	—	—	—	—	(18)	—	—	(18)
Common stock—($0.88 per share)	—	—	—	—	(4,007)	—	—	(4,007)
Net income for the year	—	—	—	—	4,637	—	—	4,637
Change in fair value of derivatives, hedges, and investments, net of $(100) of tax	—	—	—	—	—	177	—	177
Pension liability adjustment, net of $(1,585) of tax	—	—	—	—	—	2,819	—	2,819
Post-retirement medical liability adjustment, net of $(141) of tax	—	—	—	—	—	252	—	252
Balance at December 31, 2016	**$ 530**	**$ 3,486**	**$ 1,458**	**$ 15,684**	**$ 112,081**	**$ (29,997)**	**$ (17,998)**	**$ 85,244**

The accompanying notes are an integral part of these consolidated financial statements.

CONSOLIDATED STATEMENTS OF CASH FLOWS

	Years Ended December 31 (In thousands)	
	2016	2015
OPERATING ACTIVITIES		
Net income	$ 4,637	$ 7,745
Adjustments to reconcile net income to net cash provided by operating activities:		
Gain on sale of property (Note 4)	(1,107)	(115)
Depreciation and amortization	4,245	4,306
Deferred income taxes	1,595	1,742
Pension income	(527)	(122)
Post-retirement liabilities	275	337
Reserves and other allowances	(956)	(729)
Changes in operating assets and liabilities:		
(Increase) decrease in accounts receivable	(2,389)	1,568
Decrease in inventories	4,114	613
Decrease (increase) in prepaid expenses and other current assets	153	(314)
Contributions to pension trust	(3,750)	(3,900)
Decrease in accounts payable and accrued expenses	(713)	(4,860)
(Decrease) increase in income taxes payable	(534)	1,051
NET CASH PROVIDED BY OPERATING ACTIVITIES	5,043	7,322
INVESTING ACTIVITIES		
Purchase of property, plant, and equipment	(3,153)	(6,572)
Proceeds from sale of assets and property, net (Note 4)	2,254	—
Purchase of other assets	(8)	(8)
NET CASH USED IN INVESTING ACTIVITIES	(907)	(6,580)
FINANCING ACTIVITIES		
Proceeds from borrowings	3,664	3,000
Proceeds from exercise of stock options	133	369
Principal payments on long-term debt	(1,264)	—
Purchase of treasury stock	7	(70)
Dividends paid	(4,025)	(4,014)
NET CASH PROVIDED BY (USED IN) FINANCING ACTIVITIES	(1,485)	(715)
INCREASE IN CASH, CASH EQUIVALENTS AND RESTRICTED CASH	2,651	27
CASH, CASH EQUIVALENTS AND RESTRICTED CASH AT BEGINNING OF YEAR	4,912	4,885
CASH, CASH EQUIVALENTS AND RESTRICTED CASH AT END OF YEAR	$ 7,563	$ 4,912

The accompanying notes are an integral part of these consolidated financial statements.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

dollars in thousands, except per share data

1. NATURE OF OPERATIONS

Burnham Holdings, Inc. (the Company) is the parent company of a group of subsidiaries whom service the Heating, Ventilating, and Air Conditioning (HVAC) market segment. These subsidiaries are leading domestic manufacturers of boilers, and related HVAC products and accessories (including advanced control systems, furnaces, radiators, and air conditioning systems) for residential, commercial, and industrial applications. The majority of the revenue is derived from sales in the United States with a concentration of these domestic sales located in the Northeast quadrant of the nation. Sales of residential products amounted to approximately 72% and 74% of 2016 and 2015 net sales, respectively. The majority of the sales are to wholesale distributors who, in turn, market to builders, heating contractors, utilities, and fuel dealers for resale to end-use customers. Commercial products are sold primarily through independent sales representatives directly to contractors or end users. The Company's subsidiaries also market many of their products internationally, working in conjunction with selected independent sales representatives worldwide. International sales, which include Canada and Mexico, for the years 2016 and 2015, amounted to 1.8% of reported sales for both years. Sales to the 10 largest customers amounted to $58,400 and $70,200 in 2016 and 2015, respectively. The Company and its subsidiaries have approximately 750 employees nationwide, of which approximately 49% are union employees covered through separate collective bargaining agreements. Generally these agreements are for three-year periods and expire at different times, including two agreements expiring within one year covering 36% of employees.

2. SIGNIFICANT ACCOUNTING POLICIES

Principles of Consolidation: The consolidated financial statements include the accounts of the Company and subsidiaries. All significant inter-company accounts are eliminated in consolidation. The Company does not have any unconsolidated legal entities, "special purpose" entities, or "off-balance-sheet" financial arrangements, nor is it a partner in any joint venture, nor does it have a minority interest in any other entity.

Revenue Recognition: The Company recognizes revenue pursuant to applicable accounting standards, including the Securities and Exchange Commission Staff Accounting Bulletins on this topic, which summarize certain of the staff's views in applying generally accepted accounting principles to revenue recognition in financial statements and provide guidance on revenue recognition issues in the absence of authoritative literature addressing a specific arrangement or a specific industry. Net sales are recognized upon the transfer of title and risk of ownership to customers, and are recorded net of discounts, customer-based incentives, and returns. Transfer of title and risk of ownership are based upon shipment under FOB shipping point contract terms. Provisions for sales discounts earned and customer-based incentives are based on contractual obligations with customers. Returns are estimated at the time of sale based on historical experience.

Advertising: Costs are expensed as incurred.

Trade Accounts Receivable: Trade accounts receivable are recorded at the invoice price, net of allowances for doubtful accounts, discounts, and returns, and do not bear interest. The allowance for doubtful accounts is the Company's best estimate of the amount of probable credit losses in accounts receivable. The Company reviews the allowance for doubtful accounts monthly. Receivable balances are written off against the allowance when management believes it is probable the receivable will not be recovered. The Company does not have any off-balance-sheet credit exposure related to its customers.

Shipping and Handling Costs: The subsidiaries charge certain customers shipping and handling fees. These revenues are recorded in Net Sales. Certain costs associated with receiving material and shipping goods to customers are recorded as cost of goods sold. For the years ended December 31, 2016 and 2015, these receiving and shipping costs were $7,395 and $7,797, respectively.

Cash, Cash Equivalents and Restricted Cash: The Company considers all highly liquid investments with an original maturity of three months or less when purchased to be cash equivalents. The Company's cash balances at times exceeded federally insured limits, including an excess of $721 and $1,216 at December 31, 2016 and 2015, respectively; the Company has not experienced any losses. Additionally, and reported as part of cash were investments in short-term, liquid assets whose balances are based on costs which approximate current market values. The total of these investments were $4,537 and $3,655 at December 31, 2016 and 2015, respectively.

A portion of the Company's cash may be restricted from time to time because of insurance regulatory requirements. As of December 31, 2016 and 2015, restricted cash in each year totaled $3,500. Also, as of December 31, 2016, an additional $1,986 was restricted cash. This amount represented the proceeds from a sale of a subsidiary company property in 2016 (See Note 4). The cash is being held in trust pending completion of a 1031 Like-Kind Exchange.

The Company utilizes various zero-balancing bank accounts with certain financial institutions to manage its cash disbursements. From time to time, checks disbursed from these accounts result in a negative cash balance

or book overdraft positions until funds are transferred into the accounts as checks are subsequently presented for payment. The Company includes these negative balances as a component of accounts payable. Book overdrafts of $0 and $468 were included in accounts payable as of December 31, 2016 and 2015, respectively.

Fair Value of Financial Instruments: The Company follows the Financial Accounting Standards Board (FASB) statement related to Fair Value Measurements (FVM). FVM defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles, and establishes a hierarchy that categorizes and prioritizes the sources to be used to estimate fair value. FVM also expands financial statement disclosures about fair value measurements.

Valuation Hierarchy: FVM establishes a valuation hierarchy for disclosure of the inputs to valuation used to measure fair value.

This hierarchy prioritizes the inputs into three broad levels as follows: Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities; Level 2 inputs are quoted prices for similar assets or liabilities in active markets, quoted prices in inactive markets for identical or similar assets, or inputs that are observable for the asset or liability, either directly or indirectly through market corroboration, for substantially the full term of the financial instrument; Level 3 inputs are unobservable inputs based on our own assumptions used to measure assets and liabilities at fair value. A financial asset or liability's classification within the hierarchy is determined based on the lowest level input that is significant to the FVM.

The Company's specific Level 2 FVM for its interest rate swaps has been derived from proprietary models of a third-party financial institution holding these instruments. This analysis reflects the contractual terms of the interest rate swaps, including the period to maturity, and uses observable market-based inputs. The Company's Level 2 liability (payable) for its interest rate swaps carried at settlement value, which approximates fair value as of December 31, 2016 and 2015, was $918 and $1,208, respectively.

Valuation Techniques: FVM permits entities to choose to measure many financial instruments and certain other items at fair value. This statement also establishes presentation and disclosure requirements designed to facilitate comparisons between entities that choose different measurement attributes for similar types of assets and liabilities. Unrealized gains and losses on items for which the fair value option is elected would be reported in earnings.

The estimated fair values of cash and cash equivalents, trade accounts receivable, accounts payable, and accrued expenses approximate their carrying values at December 31, 2016 and 2015, due to their short-term nature. The fair value of debt approximates its carrying value based on the variable nature of interest rates and current market rates available to the Company, and is classified as Level 2 within the fair value hierarchy. The Company, from time to time, uses interest rate swaps to hedge its exposure to the impact of market interest rate fluctuations on its variable-rate debt. The Company follows the provisions of financial accounting standards specific to accounting for derivative instruments and hedging activities for all interest rate swap transactions as detailed in Note 6.

Inventories: Inventories are valued at the lower of cost or market, and 81% and 83% of the inventories are valued using the last-in, first-out method (LIFO) as of the end of 2016 and 2015, respectively. If the subsidiaries had used the first-in, first-out method (FIFO) of inventory accounting, inventories would have been $19,112 and $18,843 higher than reported at December 31, 2016 and 2015, respectively. The subsidiaries periodically review their inventories and make provisions as necessary for estimated obsolescence and slow-moving inventory items. The amount of such markdown is equal to the difference between cost of inventories and the estimated market value based upon assumptions about future demands, selling prices, and market conditions.

During 2016 and 2015, inventory quantities were reduced either in total or at specific facilities. These reductions resulted in a liquidation of LIFO inventory quantities carried at lower costs prevailing in prior years as compared with the cost of 2016 and 2015 purchases, the effect of which decreased cost of goods sold by approximately $71 and $49 in 2016 and 2015, respectively. These changes increased profits in 2016 by approximately $47, or $0.01 per share, and in 2015 by approximately $34, or $0.01 per share.

Impairment of Long-lived Assets: The Company evaluates long-lived assets whenever events and circumstances have occurred that indicate that the remaining estimated useful life of long-lived assets may warrant revision or that the remaining balance may not be recoverable. These factors may include a significant deterioration of operating results, changes in business plans, or changes in anticipated cash flows. When factors indicate that an asset should be evaluated for possible impairment, the Company reviews long-lived assets to assess recoverability from future operations. Impairments are recognized in earnings to the extent that the carrying value exceeds fair value. There was no impairment of long-lived assets in 2016 or 2015.

Depreciation: Property, plant, and equipment are stated at cost less accumulated depreciation and amortization. Depreciation of plant and equipment is computed principally using the straight-line method (certain machinery and equipment are being depreciated using the units of production method) at rates adequate to depreciate the cost of applicable assets over their expected useful lives. Maintenance and repairs are charged to operations as incurred, and major improvements are capitalized. The cost of assets retired or otherwise disposed of and the accumulated depreciation thereon is removed from the accounts, with any gain or loss realized upon sale or disposal charged or credited to operations. Depreciation expense for 2016 and 2015 was $4,224 and $4,285, respectively.

Other Assets: Other assets primarily include goodwill and other intangible assets. Goodwill of $ 15,783 and other indefinite-lived intangible assets of $3,640 are reviewed annually for impairment. The Company has determined that no impairment exists as of and for the years ended December 31, 2016 and 2015. Other intangible assets (primarily customer lists, non-compete agreements, and patents and trademarks) amounted to $ 55 and $69 at December 31, 2016, and 2015, respectively, net of accumulated amortization of $3,644 and $3,630 at December 31, 2016 and 2015, respectively, and are being amortized over 3 to 20 years using the straight-line method. Total amortization expense for 2016 and 2015 was $21 in both years. Future amortization expense is expected to be: $13 – 2017; $13 – 2018; $13 – 2019; $12 – 2020; $4 – 2021; and $0 – 2022 and thereafter.

Income Taxes: Income taxes are accounted for under the asset and liability method. Deferred tax assets and liabilities are recognized for the estimated future tax consequences attributable to differences between (1) the financial statement carrying amounts of existing assets and liabilities and their respective tax bases and (2) operating losses and tax credit carry-forwards. Deferred tax assets and liabilities are measured using enacted tax rates in effect for the year in which those temporary differences are expected to be recovered or settled. Deferred income tax assets are reduced by a valuation allowance if, in the judgment of the Company's management, it is more likely than not that such assets will not be realized.

The Company accounts for uncertainty in income taxes under the FASB guidance, which clarifies the recognition by prescribing the threshold a tax position is required to meet before being recognized in the financial statements. Tax benefits recognized in the statements are measured based on the largest benefit that cumulatively has a greater than 50% likelihood of being sustained in a tax examination, with a tax examination being presumed to occur.

Company Loans: Loans from the Company to any employee or director are prohibited as a matter of policy and by the Company's charter, unless approved by shareholders who are not directors. There are no loans outstanding as of December 31, 2016 and 2015.

Use of Estimates: The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities (and disclosure of contingent assets and liabilities) at the date of the financial statements and reported amounts of revenues and expenses during the reporting period. Actual results could differ from these estimates.

Consolidated Earnings per Share (EPS): For the years ended December 31, 2016 and 2015, basic and diluted earnings per share are computed as follows:

For the Year Ended December 31, 2016	Net Income	Weighted Average Shares*
Income	$ 4,637	
Less Preferred Stock Dividends	(18)	
Income Available to Common Stockholders	$ 4,619	4,534
Basic Earnings per Share	$ 1.02	
Dilutive Options		3
Diluted Earnings per Share	$ 1.02	4,537
For the Year Ended December 31, 2015	**Net Income**	**Weighted Average Shares***
Income	$ 7,745	
Less Preferred Stock Dividends	(18)	
Income Available to Common Stockholders	$ 7,727	4,524
Basic Earnings per Share	$ 1.71	
Dilutive Options		16
Diluted Earnings per Share	$ 1.70	4,540

*Shares stated in thousands.

In accordance with financial accounting standards related to EPS, basic earnings per share is computed by dividing the net income available to common stockholders for the period by the weighted average number of shares of Class A and Class B common stock outstanding during the year. In accordance with accounting guidance, Class B common stock has been included in the basic and diluted earnings per share as if the shares were converted into Class A common stock on a 1-for-1 basis. On a diluted basis, shares outstanding are adjusted to assume the conversion of outstanding rights into common stock. For 2016 and 2015, diluted earnings per share were determined on the assumption that rights outstanding under the Company's Incentive and Non-qualified Stock Option and Stock Appreciation Rights Plans (see Note 9) will be settled in the form of stock, as settlement in stock is more dilutive. In 2016 and 2015, 113,388 and 115,813 options, respectively, were excluded from the diluted earnings per share calculation because of being anti-dilutive.

Accumulated Other Comprehensive Income (Loss) (AOCI): This is a subsection of Stockholders' Equity that includes changes in fair value of interest rate swap instruments, currency hedges, and investments, and changes in pension and post-retirement benefit obligations, net of income taxes. These changes have no direct bearing on the core manufacturing or financial strength of the Company. The primary factor impacting balances in AOCI are changes to interest rates and related impacts to the discount rates used for pension and post-retirement benefit obligations and interest rates for swaps. The following reconcilement presents amounts reclassified from AOCI.

	Pension Liability	Post-retirement Medical Liability	Interest Rate Swap Liability	Investment (Asset) Liability	Total	Affected Line in the Statements of Income
Balance January 1, 2015	**$ 30,494**	**$ 1,157**	**$ 799**	**$ 53**	**$ 32,503**	
Unrealized (Gains)/Losses	4,398	(531)	494	39	4,400	
Tax Effect	(1,582)	191	(178)	(14)	(1,583)	
Net Unrealized (Gains)/Losses	2,816	(340)	316	25	2,817	
Amounts Reclassified from AOCI (c)						
Realized Gains/(Losses)	—	—	(534)	—	(534)	Interest Expense
Amortization of Prior Service Costs	(15)	(118)	—	—	(133)	(a)
Amortization of Actuarial Loss	(2,471)	(104)	—	—	(2,575)	(a)
Tax (Expense) Benefit	895	80	192	—	1,167	(b)
Net Realized Reclassification Adjustments	(1,591)	(142)	(342)	—	(2,075)	
Balance December 31, 2015	**$ 31,719**	**$ 675**	**$ 773**	**$ 78**	**$ 33,245**	
Unrealized (Gains)/Losses	(2,359)	(220)	87	14	(2,478)	
Tax Effect	849	79	(31)	(5)	892	
Net Unrealized (Gains)/Losses	(1,510)	(141)	56	9	(1,586)	
Amounts Reclassified from AOCI (c)						
Realized Gains/(Losses)	—	—	(378)	—	(378)	Interest Expense
Amortization of Prior Service Costs	(10)	(111)	—	—	(121)	(a)
Amortization of Actuarial Loss	(2,035)	(62)	—	—	(2,097)	(a)
Tax (Expense) Benefit	736	62	136	—	934	(b)
Net Realized Reclassification Adjustments	(1,309)	(111)	(242)	—	(1,662)	
Balance December 31, 2016	**$ 28,900**	**$ 423**	**$ 587**	**$ 87**	**$ 29,997**	

(a) These AOCI components are included in the computation of net periodic pension costs, which are included within Cost of Goods Sold and Selling, General, and Administrative expenses in the Statements of Income (see Note 10 for additional details).
(b) Tax (expense) benefits are adjustments to deferred taxes within the Statements of Income.
(c) Amounts in parentheses indicate a decrease to profit.

Recent Accounting Pronouncements: In May 2014, the FASB issued ASU 2014-09, "Revenue from Contracts with Customers," which amends previous guidance related to revenue recognition. The update requires an entity to recognize revenue as performance obligations are met, in order to reflect the transfer of promised goods or services to customers in an amount that correlates with the consideration that the selling entity is entitled to receive for those goods or services. Using the revised guidance, entities must identify the contract with a customer, identify the performance obligations in the contract, determine the transaction price, allocate the transaction price to the performance obligations in the contract and then recognize revenue as performance obligations are satisfied. In August 2015, the FASB issued ASU 2015-14, which postponed the required implementation date of ASU 2014-09 and as a result is effective for annual periods beginning after December 15, 2017 and interim periods within annual periods beginning after December 15, 2018. The amendments may be applied retrospectively with the cumulative effect recognized as the date of initial application. The Company is currently determining its implementation approach and evaluating the impact the updated standards may have on the consolidated financial statements.

During November 2015, the FASB issued ASU No. 2015-17, Balance Sheet Classification of Deferred Taxes. ASU 2015-17 requires deferred tax assets and liabilities to be classified as noncurrent in a classified balance sheet. ASU 2015-17 is effective for annual periods beginning after December 15, 2017, and interim periods within fiscal years beginning after December 15, 2018. The guidance is retrospective and early adoption is permitted. The Company is currently assessing the effect this ASU will have on the consolidated financial statements.

During February 2016, the FASB issued ASU No. 2016-02, Leases (Topic 842). ASU 2016-02 supersedes Topic 840 — "Leases" and affects any entity that enters into a lease as defined in the ASU. The core principle in Topic 842 is that a lessee should recognize the assets and liabilities that arise from leases. All leases will have "right-of-use" asset and lease liability, initially measured at the present value of lease payments. The asset is then amortized and expense is recognized over the lease term in the statement of income dependent upon the classification of the lease (finance or operating). There are many other provisions governing other types of lease transactions as well. The amendments in this ASU are effective for fiscal years beginning after December 15, 2019, and interim periods within fiscal years beginning after December 15, 2020. Early application is permitted. The Company is currently determining its implementation approach and evaluating the impact the updated standard may have on the consolidated financial statements.

In November 2016, the Financial Accounting Standards Board (FASB) issued Accounting Standards update (ASU) No. 2016-18, Statement of Cash Flows (Topic 230), Restricted Cash. ASU 2016-18 amends amounts generally described as restricted cash and restricted cash equivalents which should be included with cash and cash equivalents when reconciling the beginning-of-period and end-of-period total amounts shown on the statement of cash flows. This ASU was early adopted by the Company during 2016.

3. CERTAIN SIGNIFICANT ACCRUALS AND ALLOWANCES

Certain accruals and allowances are determined using historical information along with assumptions about future events. Changes in assumptions for such things as product quality, law changes, warranties, medical cost trends, employment demographics, and legal actions, as well as changes in actual experience, could cause these estimates to change. Certain significant accruals and allowances are described below:

Workers' Compensation: The Company and its subsidiaries use a combination of self-insurance and externally purchased insurance policies to provide coverage for their employees. In those states where the Company and its subsidiaries are self-insured, a state-approved third party is retained to oversee the administration of the plan. The Company maintains excess liability insurance to limit its total exposure to $750 per occurrence. The liability recorded on the financial statements represents an estimate of the ultimate cost of claims incurred as of the reporting date, after giving effect to anticipated insurance recoveries. The Company reviews these liabilities periodically in conjunction with the plan administrators, and adjusts recorded allowances as required. At this time, allowances for self-insured claims are based on the information currently available.

Product Requirements and Warranty: The Company's subsidiaries manufacture high-value, high-quality products known for their reliability and longevity. These products are designed and manufactured to meet the stated performance requirements upon their installation. Accruals for 2016 and 2015 were increased based on several subsidiaries' forecasts to address a group of related product matters. Additionally, some of the subsidiaries of the Company offer a variety of warranty coverages depending on the type of unit and its application. General warranty allowances are maintained by each subsidiary based on its product warranty policy and historical experience. The Company and its subsidiaries are not insured for warranty claims.

Product Warranty and Related Product Matters	2016	2015
Balance at January 1	$ 1,467	$ 1,982
Accruals Related to Product Warranty and Product Matters	1,556	975
Settlements Made (in Cash or in Kind)	$ (1,847)	(1,490)
Balance at December 31	$ 1,176	$ 1,467

4. SALE OF PROPERTY

On November 30, 2016, a subsidiary of the Company sold a portion of its property located in Lancaster, PA. The total sales price of the property was $2,000 and the net book value plus expenses of sale was $893, resulting in a total book gain of $1,107.

On July 23, 2013, a subsidiary of the Company sold investment properties located in Lancaster, PA. The total price of the property was $1,350. The net book value of this property plus expenses of sale was $76, resulting in a total book gain of $1,274.

On September 28 and December 13, 2010, subsidiaries of the Company sold investment properties located in Lancaster, PA. The total sales price of these properties was $11,800. The net book value of these properties plus expenses of sale was $6,300, resulting in total book gains of $5,500. A portion of this gain, $788, is being recognized over five years as required by accounting guidance related to sale/leaseback rules. In 2016 and 2015, $0 and $115, respectively, was recognized in each year in the Statements of Income related to this deferred gain.

These gains have been tax deferred as 1031/1033 Like Kind Exchange transactions for Federal and State tax matters because the proceeds were, or will be, used in the purchase of other similar property.

5. PROPERTY, PLANT, AND EQUIPMENT

Property, plant, and equipment are stated at cost less accumulated depreciation, as follows:

December 31	2016	2015
Land and Land Improvements	$ 8,120	$ 6,261
Buildings and Improvements	39,089	38,799
Machinery and Equipment	99,504	100,030
Total Property, Plant, and Equipment	146,713	145,090
Accumulated Depreciation	(100,961)	(97,121)
Net Property, Plant, and Equipment	$45,752	$47,969

Future minimum payments, by year, under non-cancelable operating leases as of December 31, 2016, are: $1,298 – 2017; $1,242 – 2018; $1,244 – 2019; $537 – 2020; $110 – 2021 and $0 thereafter. For 2016 and 2015, external rental expense for property (principally warehouse space) that was included in the Statements of Income totaled $1,402 and $1,428, respectively. A subsidiary has entered into a long-term lease (as part of an original acquisition agreement) with a Trust, in which one of the beneficiaries is the current President of that subsidiary. Related lease expense of $321 and $326 are included in the Statements of Income for 2016 and 2015, respectively.

6. LONG-TERM DEBT AND SHORT-TERM BORROWINGS

Long-term debt and short-term borrowings are as follows:

December 31	2016	2015
North Carolina Industrial Revenue Bond Due November 9, 2019	$ 4,000	$ 4,000
Pennsylvania Industrial Revenue Bond Repaid December 30, 2016	0	1,000
North Carolina Industrial Revenue Bond Repaid November 9, 2016	0	264
Revolving Line of Credit through August 1, 2018	10,664	7,000
Fair Value of Swaps	918	1,208
Total Long-term Debt	15,582	13,472
Less Current Portion	—	(1,264)
Long-term Debt	$15,582	$12,208

Long-term Borrowings: The Company has a loan agreement (the Revolver) financed through a consortium of three banks totaling $72,000 (primarily used for working capital needs), and three additional Letters of Credit agreements (the LOC) totaling $5,500 for other specific bank services. Under these agreements, the Revolver and the LOC are due in full May of each year, except that yearly extensions of this date are to be considered on the anniversary date of the agreements. In May of 2016, these agreements were extended until August 1, 2018. The Revolver and LOC are collateralized by operating assets and certain other specific assets of the Company. The Revolver and LOC, which were obtained from local lending institutions, have various financial covenants but no scheduled principal payments prior to maturity. Among other things, the covenants require that Stockholders' Equity on December 31, 2016, be at least $117,000 using the FIFO method of inventory valuation and excluding non-cash adjustments to AOCI. Stockholders' Equity on December 31, 2016, was $134,353 on this basis ($85,244 reported in the financial statements). The Revolver and LOC also require that certain ratios be maintained including a debt service ratio and a leverage ratio as defined in the agreements. As of December 31, 2016 and 2015, the Company was in compliance with all covenants. Interest rates as of December 31, 2016 and 2015, were 1.90% and 1.52%, respectively. The rates were equal to LIBOR plus a margin rate as determined by the ratio of funded debt to earnings before taxes, interest, depreciation, and amortization, and the cash flow impacts of LIFO and other specific adjustments, less the payment of dividends. Interest on the Revolver is due monthly. The Company has a relationship with one of the three banks mentioned above as part of this bank consortium, in which two board members of the bank holding company are Directors of the Company and one Director of the Company is an officer in the bank holding company. All relationships between this institution and the Company are considered arms-length.

On November 9, 2004, two Industrial Revenue Bonds, a $4,000 fixed rate bond and a $264 variable-rate bond, were signed with a lending institution to finance the acquisition and subsequent renovations and equipment purchases at the Norwood, North Carolina, location. The fixed-rate bond has a 15-year maturity with the principal due at maturity in 2019. The interest rate on this tax-exempt bond is fixed at 4.80% and is payable quarterly. The variable-rate bond had a 12-year maturity with the principal due at maturity in 2016 (principal on this bond was repaid on November 9, 2016). The rate on the tax-exempt variable bond was a floating interest rate equal to LIBOR plus a margin based on a LIBOR rate schedule (0.90% at December 31, 2015) and was payable quarterly. The bonds are collateralized by a lien on the building and equipment purchased and cross-collateralized with the Pennsylvania Industrial Revenue Bond.

On December 31, 2001, a $1,000 Industrial Revenue Bond was signed with a lending institution to finance construction at the Lancaster, Pennsylvania, location. The bond had a 15-year maturity with the principal due at maturity in 2016 (principal on this bond was repaid on December 30, 2016). The rate on the tax-exempt bond was fixed at 6.05% and was payable quarterly. The bond was collateralized by a lien on the building constructed and cross-collateralized with the North Carolina Industrial Revenue Bonds.

Future maturities of long-term debt (including interest rate swap obligations) by year are: $0 – 2017; $10,664 – 2018; $4,000 – 2019; $0 – 2020; and $918 – 2023.

Total interest incurred in 2016 and 2015 was $1,014 and $1,166, respectively. Interest paid during 2016 and 2015 was $1,016 and $1,204, respectively.

Interest Rate Swap Agreements: The Company uses interest rate swap agreements to exchange the interest rate stream on certain variable-rate debt for payments indexed to a fixed interest rate. On March 4 and March 19, 2009, with an effective beginning date of January 5, 2013, and a termination date of January 5, 2018, two interest rate swap agreements were entered into to hedge exposure to interest rate fluctuations on $15,000 of its outstanding long-term debt. The notional amounts of the swaps were $10,000 and $5,000, respectively. Under these agreements, interest at a fixed rate of 4.11% and 3.52%, respectively, was paid to the counter-party on the notional amount of the swaps. The counter-party paid interest at a variable-rate equal to the 30-day LIBOR rate. On December 22, 2015, an agreement was entered into with the counter-party of the above swaps to terminate the existing swaps and replace them with a single swap with a notional amount of $15,000 with a termination date of January 5, 2023, and a lower fixed interest rate of 2.96%, paid to the counter-party on the notional amount of the swap. The counter-party pays interest at a variable rate equal to the 30-day LIBOR rate (0.63% and 0.43% at December 31, 2016 and 2015, respectively). The obligations under the swaps are collateralized as part of the Revolver discussed above under Long-term Borrowings. The swaps are accounted for as cash flow hedges. Accordingly, the change in the fair value of the swaps has been included in other comprehensive income, a separate component of Stockholders' Equity. Additional expense incurred related to the swap agreements in 2016 and 2015 was $378 and $534, respectively. An estimate, based on the December 31, 2016, interest rate, of amounts to be reclassified in 2017 out of AOCI and expensed through the Statement of Income is $354.

The following table presents the interest rate swap agreements:

	Notional Amount	Liability	Fair Value Change	Income (Expense) Impact to AOCI[2]
December 31, 2016				
1)	$15,000	$ (918)	$ 290	$ 186
December 31, 2015				
3)	$ —	$ —	$ 893	$ 572
3)	—	—	357	228
1)	15,000	(1,208)	(1,208)	(774)

1) Reflected within long-term debt on the balance sheet.
2) Net fair value change after tax effect.
3) Swaps were terminated on December 22, 2015.

7. INCOME TAXES

The provision for income taxes consists of the following:

For the Year Ended December 31	2016	2015
Current:		
Federal	$ 109	$ 1,577
State	284	328
Total Current	$ 393	$ 1,905
Deferred:		
Federal	1,462	1,597
State	133	145
Total Deferred	1,595	1,742
Total Income Tax Expense	$ 1,988	$ 3,647
Income Taxes Paid	$ 61	$ 799

In 2016, the Company's effective tax rate was 30%, below the federal statutory rate. The rate declined from 2015 as the result of the impact of relatively stable federal research and development tax credits applied to a lower pre-tax income level compared to 2015. The Company's effective tax rate for 2015 was below the federal statutory rate as deductions for domestic manufacturing and research and development credits along with other exemptions more than offset state income taxes and lowered the effective tax rate to 32%.

The net deferred tax asset (liability) is composed of the following:

December 31	2016	2015
Current Deferred Taxes:		
Gross Assets	$ 2,409	$ 2,565
Gross Liabilities	(2,380)	(1,788)
Net Current Deferred Tax Assets	29	777
Non-current Deferred Taxes:		
Gross Assets	6,647	9,383
Gross Liabilities	(9,724)	(9,721)
Valuation Allowance[1]	(241)	(307)
Net Non-current Deferred Tax Liability	(3,318)	(645)
Net Deferred Tax (Liability) Asset	$ (3,289)	$ 132

1) The valuation allowance as of December 31, 2014 was ($350).

The tax effects of significant temporary differences representing deferred tax assets and liabilities are as follows:

December 31	2016	2015
Depreciation	$ (9,769)	$ (9,538)
Vacation	852	894
Employee Benefits	407	479
Workers' Compensation	225	167
Pension	4,629	6,872
Inventory	(1,519)	(886)
Warranty	611	720
Fair Value of Swap	330	435
Other	945	989
Net Deferred Tax (Liability) Asset	$ (3,289)	$ 132

The Company adopted financial accounting standards related to accounting for uncertainty in income taxes on January 1, 2007. A reconcilement of the beginning and ending amount of unrecognized tax benefits is as follows:

For the Year Ended December 31	2016	2015
Balance at January 1	$ 53	$ 100
Gross Settlements	(0)	(47)
Balance at December 31	$ 53	$ 53

The Company recognizes interest and penalties related to uncertain tax positions in income tax expense. As of December 31, 2016 and 2015, no accrued interest or penalties related to uncertain tax positions were recorded in the balance sheet.

The total amount of unrecognized tax benefits that would affect the effective tax rate if recognized is $53 in both years. The tax years 2013 to 2016 remain open to examination by major taxing jurisdictions to which the Company is subject.

8. STOCKHOLDERS' EQUITY

The Company's Preferred Stock is 6% cumulative, voting, par value $50 a share; is redeemable at $52.50 a share; and is carried at its stated liquidation preference of $50 a share. There are 10,600 shares authorized and issued, including shares in Treasury Stock at December 31, 2016 and 2015, of 4,626 and 4,599, respectively. The Company's Class A common stock (Class A) has a par value of $1.00 per share; there are 9 million shares authorized. The Company's Class B convertible common stock (Class B) has a par value of $1.00 per share; there are 4.0 million shares authorized.

Common stock shares outstanding are as follows:

December 31	2016	2015
Class A Stock Issued	3,486,486	3,478,054
Treasury Shares	(407,305)	(415,955)
Class A Stock Outstanding	3,079,181	3,062,099
Class B Stock Outstanding	1,457,725	1,466,157
Total Stock Outstanding	4,536,906	4,528,256

Class A and Class B have similar rights except for voting rights and transferability. Class A has one vote per share. Class B has eight votes per share. A majority approval by the holders of Class B is required for certain corporate actions. Class B may be transferred only to Permitted Transferees, as defined in related documents, at the option of the holder of the Class B. Other transfers of Class B result in the automatic conversion of the transferred shares into an equal number of shares of Class A. Class B can be converted at any time into Class A at the option of the holder.

9. STOCK COMPENSATION PLAN

The Company maintains a stock-based incentive compensation plan (the 2013 Plan), approved by stockholders on April 22, 2013, for key employees, including officers and directors. The 2013 Plan replaces the Company's 1982 Incentive and Non-qualified Stock Option Plan and a Stock Appreciation Rights Plan (as amended through the April 2013 date), which was set to expire in 2014. This latter plan has vested remaining awards that will be exercised or expire over the next six years (last grant expires on May 14, 2022). The adoption of the 2013 Plan as the new governing document for future stock-based incentive compensation awards was intended to update the legal provisions applicable to the Company's stock awards to reflect legal developments. The 2013 Plan gives the Board of Directors the ability to grant restricted stock awards (Restricted Shares), and other similar awards, in addition to stock options (Options) and stock appreciation rights (Rights), on terms and conditions set forth in the 2013 Plan. The 2013 Plan also increased the aggregate number of shares of the Company's stock that may be delivered pursuant to awards to be granted under the 2013 Plan to the sum of (A) 350,000 plus (B) the number of shares available as of April 22, 2013, and as subsequently would have become available pursuant to the 1982 Plan, were such plan not terminated in connection with the adoption of this 2013 Plan (200,884 shares). Out of that sum, the aggregate number of shares that may be delivered pursuant to awards other than stock options, stock appreciation rights, and other similar awards, such as for example, restricted stock awards, is limited to 225,000 shares of stock.

In general, Restricted Shares involve the delivery to participants of shares of stock that are subject to forfeiture conditions, such as continued employment or achievement of performance objectives. Deferred share awards are promises to deliver shares of stock, or cash based on the value of shares of stock, in the future, subject to specified conditions. Options, qualified or non-qualified, may be granted to purchase common shares at prices generally equal to the fair market value of the shares at the time the options are granted. Holders of Rights, on exercise, receive the excess of the fair market value of the common stock over the grant price in cash, common stock or a combination thereof at the election of the Board of Directors. Shares issued under these plans can be either new, previously unissued shares, or treasury shares.

Restricted shares vest in annual installments of 33-1/3%, commencing one year after the date of grant (subject to forfeiture conditions) and are expensed on a straight-line basis over the three-year vesting period based on the fair market value of the Company's stock.

Currently outstanding Options and Rights are exercisable in cumulative annual installments of 33-1/3%, commencing one year after the date of grant, and expire 10 years after grant. Additionally, while not required by the plans, these Rights and Options were issued in tandem, and the exercise of either serves to cancel the other. Effective January 1, 2006, the Company adopted the financial accounting provisions specific to Share-based Payments (SBP). The fair value of each of the Company's stock option awards is re-measured at each reporting period using a Black-Scholes option-pricing model that uses the assumptions noted in the table below. The fair value of the Company's Options and Rights, which are subject to graded vesting, is expensed on a straight-line basis over the vesting life of the stock options. Expected volatility is based on an average of (1) historical volatility of the Company's stock and (2) implied volatility from traded options on the Company's stock. The risk-free rate for periods within the contractual life of the stock option award is based on the yield curve of a zero-coupon U.S. Treasury bond on the date the stock option award is granted, with a maturity equal to the expected term of the stock option award granted. The Company uses historical data to estimate stock option exercises and forfeitures within its valuation model. The expected life of stock option awards granted is derived from historical exercise experience under the Company's share-based payment plans, and represents the period of time that stock option awards granted are expected to be outstanding.

Compensation expense related to the Company's share-based awards recorded for the years ended December 31, 2016 and 2015, were $100 and $100, respectively. The estimated compensation expense for non-vested share-based awards as of December 31, 2016, is $146 and will be recognized over the next three years.

The significant weighted average assumptions related to Options and Rights were as follows:

For the Year Ended December 31	2016	2015
Dividend Yield	4.5%	4.5%
Volatility Rate	19.0%	19.0%
Risk-free Interest Rate	3.7%	4.2%
Expected Option Life (years)	8.0	8.0

Transactions for 2016 and 2015 are as follows:

	2016		2015	
Options & Rights Awards	Shares	Weighted Average Exercise Price	Shares	Weighted Average Exercise Price
Outstanding January 1	199,223	$ 17.87	214,049	$ 17.51
Granted	33,550	16.29	34,550	21.70
Exercised	(15,732)	15.11	(31,376)	15.58
Lapsed	(35,134)	18.56	(18,000)	24.91
Outstanding December 31	181,907	$ 17.69	199,223	$ 17.87
Exercisable December 31	116,557	$ 17.26	131,938	$ 16.77

	2016		2015	
Restricted Stock	Shares	Weighted Average Grant Price	Shares	Weighted Average Grant Price
Outstanding January 1	18,887	$ 20.12	16,133	$ 18.34
Granted	9,919	16.29	10,019	21.70
Vested	(9,189)	19.52	(6,398)	18.29
Forfeited	(740)	18.47	(867)	18.75
Outstanding December 31	18,877	$ 18.47	18,887	$ 20.12

Options and Rights outstanding and exercisable at December 31, 2016, have exercise prices between $21.70 and $8.20. The weighted-average remaining contractual life of Options and Rights outstanding was 6.84 years and Options and Rights exercisable was 5.79 years. Shares available for grant at December 31, 2016 and 2015, were 553,948 and 561,543, respectively.

10. RETIREMENT PLANS AND OTHER POST-RETIREMENT BENEFIT ARRANGEMENTS

Defined Benefit and Other Post-retirement Benefit Programs: The Company maintains a non-contributory defined benefit pension plan (the Plan) with substantial assets and liabilities. As required by current pension accounting standards, any excess or shortfall between the fair value of the assets and liabilities of the Plan are recorded on the balance sheet. The Plan covers non-union employees hired before June 5, 2003, with final benefit accruals for non-union employees ending in 2006 and 2009 (based on age and service). The Plan also covers union employees, and during collective bargaining negotiations after 2004, the unions agreed that newly hired union employees would no longer have access to the Plan. There remains a limited, closed group of union employees still accruing benefits under the Plan.

Normal retirement age is 65, but provision is made for earlier retirement. Benefits for salaried employees are based on salary and years of service, while hourly employee benefits are based on average monthly compensation and years of service with negotiated minimum benefits. The Company's funding policy is to make minimum annual contributions required by applicable regulations. The Company may, from time to time, also make voluntary contributions based on the market fluctuations, on impact on the plan assets, and on financial discount rates. Based on the funded position of the Plan at November 30, 2015, the Company did not have a minimum contribution required for 2016. However, in 2016, the Company made a pre-tax contribution of $3,750 into the Plan. In 2015, the Company made non-required pre-tax contributions of $3,900. Minimum contributions for 2017 are indeterminable at this time, but will be based on actuarial certifications to be received by August 2017 that are governed by the Pension Protection Act of 2006 (PPA). The Company believes minimum required contributions, if any, will not be material.

A company subsidiary, Lancaster Metal Manufacturing LLC, is also a participant in a union- sponsored multi-employer defined benefit pension plan covering collective bargaining employees. This plan is not administered by the subsidiary or the Company, and the provisions of the negotiated labor agreement determine the contributions. The subsidiary's contributions do not represent 5% of the plan's total contributions, and there were no surcharges assessed for either of the years 2016 or 2015. The risks of participating in a multi-employer plan are different from a single-employer plan in that assets contributed by one employer are not specifically segregated to its covered employees, unfunded obligations of the plan may be borne by all participants, and the liability to withdraw from the plan may be determined based on the funded status of the plan.

Participation in this plan is outlined as follows and is based on Company information or information received from the certified annual reports of the plan:

Pension Plan	EIN/Plan Number	Plan Funded Status[1]		Company Contributions	
		2016	2015	2016	2015
Steelworkers Pension Trust	23-6648508-499	81.5%	81.0%	$ 54	$ 67

1) The plan was valued as of January 1 of the preceding year, with the 2015 information being the most recently available.

The Steelworkers Pension Trust was considered "Safe" for 2016 per the Pension Protection Act of 2006 because of the 2015 funded status being over 80%.

The Company also maintains a non-qualified deferred compensation plan available to certain executives. Under this plan, participants may elect to defer up to 16% of their compensation. The Company invests the deferrals in participant-selected marketable securities that are held in a Rabbi Trust. The net unrealized (losses) gains associated with holding these securities, $142 and $(28) in 2016 and 2015, respectively, were recognized in the Company's earnings as part of interest and investment income. The assets of the Company (within Other Assets) and the liability to employees (within Other Post-retirement Liabilities) under the plan were $2,575 and $2,641 at December 31, 2016 and 2015, respectively. The assets (a mix of mutual funds) are carried at fair value (as discussed in Note 2 — (FVM) as Level 1 FVM measured on a recurring basis as of December 31, 2016 and 2015. Adjustments to this liability caused by changes in the value of the marketable securities, gains of $142 in 2016 and losses of $(28) in 2015, are classified within selling, general, and administrative expenses.

For a number of years prior to 2006, the Company provided certain medical benefits to a closed group of Medicare-eligible retirees. Starting in 2006, the Company pays a fixed annual amount that will assist this group in purchasing medical and/or prescription drug coverage from providers. Additionally, certain employees electing early retirement receive a fixed dollar amount based on years of employee service to assist them in covering medical costs. On December 31, 2006, the Company adopted the recognition and disclosure provisions of financial standards related to employers' accounting for Defined Benefit Pension and Other Post-retirement Plans. Current standards require employers to recognize the funded status (i.e., the difference between the fair value of plan assets and benefit obligations) of all defined benefit Post-retirement plans in the statement of financial position, with corresponding adjustments to (AOCI), net of tax. For a pension plan, the pension liability is the projected benefit obligation; for any other Post-retirement plan, the liability is the accumulated Post-retirement benefit obligation.

At December 31, 2016, pension trust assets were $156,313 and the pension liability was $170,472, with the difference of $14,159 being recorded as a liability on the balance sheet. The liability was increased somewhat in 2016 due to the use

of a lower discount rate (3.85% compared to 4.00% in 2015). The increase in the total liability from the lower discount rate was more than offset by increased investment returns on plan assets as well as favorable changes to mortality assumptions in 2016. Included in AOCI at December 31, 2016, are the following before-tax amounts that have not yet been recognized in net periodic Post-retirement benefit costs: unrecognized net actuarial loss of $45,151 and $606 for the Plan and Post-retirement medical benefits, respectively, including amortization of losses for the upcoming fiscal year of $1,900 and $62 for the Plan and Post-retirement medical benefits, respectively, and unrecognized prior service costs of $10 and $55 for the Plan and Post-retirement medical benefits, respectively.

At December 31, 2015, pension trust assets were $149,411 and the pension liability was $172,251, with the shortfall of $22,840 being recorded as a liability on the balance sheet. The liability was lower in 2015 compared to the prior year due to the use of a higher discount rate (4.00% compared to 3.75% in 2014). The decrease in the total liability was partially offset by a reduction in plan assets as the result of lower investment returns in 2015. Included in AOCI at December 31, 2015, are the following before-tax amounts that have not yet been recognized in net periodic Post-retirement benefit costs: unrecognized net actuarial loss of $49,544 and $845 for the Plan and Post-retirement medical benefits, respectively, including amortization of losses for the upcoming fiscal year of $2,072 and $81 for the Plan and Post-retirement medical benefits, respectively, and unrecognized prior service costs of $15 and $166 for the Plan and Post-retirement medical benefits, respectively.

The following financial disclosures present the aggregate defined benefit plans and other Post-retirement medical benefits for qualified employees of the plans for the years ending December 31, 2016 and 2015:

	Pension Benefits		Other Post-retirement Benefits	
	2016	2015	2016	2015
Projected Benefit Obligation	$ (170,472)	$ (172,251)	$ (1,665)	$ (1,953)
Fair Value of Plan Assets	156,313	149,411	—	—
Funded Status	$ (14,159)	$ (22,840)	$ (1,665)	$ (1,953)
Benefit Liability Recognized in the Consolidated Balance Sheet at December 31	$ (14,159)	$ (22,840)	$ (1,665)	$ (1,953)
Accumulated Benefit Obligation	$ (168,595)	$ (170,118)		

The pension trust is managed by independent third-party administrators, under policies and guidelines established by the Employee Benefits Committee of the Company Board of Directors. It is a policy of the Employee Benefits Committee for the pension trust not to invest directly in the Company's stock. While highly unlikely, it is possible that a "mutual fund" investment of the pension trust could invest in the Company's stock in a limited way. To the best of the Company's knowledge, there is no Burnham stock in the pension trust at December 31, 2016 and 2015. The Plan provides that the Company may not obtain surplus assets of the Plan during a three-year period immediately following a change in control of the Company.

The allocation of assets between equities (or equity type investments) and bonds is rebalanced periodically on a moving scale based on the funded level of the Plan. At December 31, 2016 and 2015, the asset allocation was approximately 38% equity and 62% fixed income. The asset allocation strategy, as approved by the Employee Benefits Committee, is that the assets of the trust fund are to be allocated based upon an analysis of the funding adequacy, cash flow requirements, maturity level, and participant growth rate of the Plan. The investment alternatives available in each of the capital markets are to be analyzed based on the risk tolerance indicated by the Plan's unique characteristics.

The following table presents pension plan assets carried at fair value (as discussed in Note 2 — FVM as measured on a recurring basis as of December 31, 2016 and 2015:

	Fair Value	Level 1	Level 2	Level 3
December 31, 2016				
Mutual Funds				
Fixed Income	$ 50,971	$ 50,971	$ —	$ —
Domestic Stock	21,279	21,279	—	—
Common Collective Trust Funds:				
U.S. Equity	16,582	—	16,582	—
Interest Rate Management	45,377	—	45,377	—
Other	22,104	10,956	11,148	—
December 31, 2015				
Mutual Funds				
Fixed Income	$ 47,303	$ 47,303	$ —	$ —
Domestic Stock	19,337	19,337	—	—
Common Collective Trust Funds:				
U.S. Equity	16,802	—	16,802	—
Interest Rate Management	44,929	—	44,929	—
Other	21,040	10,013	11,027	—

The plan had no Level 3 FMV investments at December 31, 2016 or December 31, 2015.

Weighted-average assumptions used to determine benefit obligations as of December 31 were:

	Pension Benefits		Other Post-retirement Benefits	
	2016	2015	2016	2015
Discount Rates	3.85%	4.00%	3.85%	4.00%

Weighted-average assumptions used to determine net periodic benefit cost for the year ended December 31 were:

	Pension Benefits		Other Post-retirement Benefits	
	2016	2015	2016	2015
Discount Rates	4.00%	3.75%	4.00%	3.75%
Expected Return on Assets	7.75%	8.25%	—	—

The discount rates used for assumption purposes are set based on matching the Plan's cash flow stream with a portfolio of similar bond maturities.

The rate of compensation increase used to determine the pension benefit obligations and benefit cost was 2.50% for 2016 and 2015.

To develop the expected long-term rate of return on assets assumption, the Company considered the historical returns and the future expectations for returns for each asset class, as well as the target asset allocation of the pension trust.

The health care cost trend assumption does not have an effect on the amounts reported because the Company has adopted an aggregate cost cap for its retiree medical benefits.

The following financial disclosures present annual information about the costs of, contributions to, and benefit payments by the Company's Plan and Post-retirement medical benefits.

	Pension Benefits		Other Post-retirement Benefits	
	2016	2015	2016	2015
Benefit (Income) Cost	$ (527)	$ (122)	$ 275	$ 337
Employer Contributions	3,750	3,900	169	105
Participant Contributions	—	—	102	126
Benefits Paid	8,407	7,964	271	231

The following pension benefit payments, which reflect expected future service and salary, as appropriate, are expected to be paid: $8,938 – 2017; $9,223 – 2018; $9,664 – 2019; $9,886 – 2020; $10,147 – 2021; and $52,439 – 2022 to 2026.

The following Post-retirement medical benefit payments, net of plan participants' contributions, are expected to be paid: $157 – 2017; $192 – 2018; $206 – 2019; $210 – 2020; $181 – 2021; and $688 – 2022 to 2026.

Employee Savings Plans: The Company has established two Employee Savings Plans as an employee benefit to encourage and assist employees in adopting a regular savings program and to help provide additional security for retirement. One plan covers employees of the Company who are not covered by a collective bargaining agreement and are eligible to participate in the plan. The Company's contribution charged against income for this plan was $ 680 and $ 721 in 2016 and 2015, respectively.

The Company maintains a second Employee Savings Plan for other employees. Certain hourly employees covered by collective bargaining agreements and plan-defined other production and shipping personnel are eligible to participate in this plan. Effective with collective bargaining agreements negotiated after 2004, new union employees (who are not eligible for the defined benefit pension plan) are eligible to receive a contribution based on their personal savings percentage. The contributions charged against income for this plan were $162 and $161 in 2016 and 2015, respectively.

11. COMMITMENTS, CONTINGENCIES, AND SUBSEQUENT EVENTS

The Company is contingently liable at any given time under standby LOC pertaining to workers' compensation self-insurance coverage, employee medical insurance, international product purchases, and other business guarantees described in Note 6 as part of the LOC. In the normal course of business, this amount is less than $2,500, and at December 31, 2016 and 2015, the amount outstanding was $1,600 and $1,875, respectively. In the normal course of business, certain subsidiaries of the Company have been named, and may in the future be named, as defendants in various legal actions, including claims related to property damage and/or personal injury allegedly arising from products of the Company's subsidiaries or their predecessors. A number of these claims allege personal injury arising from exposure to asbestos-containing material allegedly contained in certain boilers manufactured many years ago, or through the installation or removal of heating systems. The Company's subsidiaries, directly and/or through insurance providers, are vigorously defending all open asbestos cases, many of which involve multiple claimants and many defendants, which may not be resolved for several years. Asbestos litigation is a national issue with thousands of companies defending claims. While the large majority of claims have historically been resolved prior to the completion of trial, from time to time some claims may be expected to proceed to a potentially substantial verdict against subsidiaries of the Company. Any such verdict would be subject to a potential reduction or reversal of verdict on appeal, any set-off rights and/or a reduction of liability following allocation of liability among various defendants. For example, on July 23, 2013 and December 12, 2014, New York City State Court juries found numerous defendant

companies, including a subsidiary of the Company, responsible for asbestos-related damages. The subsidiary, whose share of the verdicts amounted to $42 million and $6 million, respectively, before offsets, filed post-trial motions and appeals seeking to reduce and/or overturn the verdicts, and granting of new trials. On February 9, 2015, the trial court significantly reduced the 2013 verdicts, reducing the subsidiary's liability from $42 million to less than $7 million. Additionally, on May 15, 2015, the trial court reduced the subsidiary's liability in the 2014 verdict to less than $2 million. On October 30, 2015, the subsidiary settled these verdicts for significantly less than the trial courts' reduced verdicts, with all such settled amounts being covered by applicable insurance. The Company believes, based upon its understanding of its available insurance policies and discussions with legal counsel, that all pending legal actions and claims, including asbestos, should ultimately be resolved (whether through settlements or verdicts) within existing insurance limits and reserves, or for amounts not material to the Company's financial position or results of operations. However, the resolution of litigation generally entails significant uncertainties, and no assurance can be given as to the ultimate outcome of litigation or its impact on the Company and its subsidiaries. Furthermore, the Company cannot predict the extent to which new claims will be filed in the future, although the Company currently believes that the great preponderance of future asbestos claims will be covered by existing insurance. There can be no assurance that insurers will be financially able to satisfy all pending and future claims in accordance with the applicable insurance policies, or that any disputes regarding policy provisions will be resolved in favor of the Company. The operations of the Company's subsidiaries are subject to a variety of federal, state, and local environmental laws. At this time, the Company believes its subsidiaries are in material compliance with all environmental laws and permits. As with all manufacturing operations in the United States, the Company's subsidiaries can potentially be responsible for remedial actions at disposal areas containing waste materials from their operations. While it is not possible to be certain whether or how any new or old matters will proceed, the Company does not presently have reason to anticipate incurring material costs in connection with any matters, and no allowances have been established.

The Company has evaluated subsequent events (events that occur after December 31, 2016 through March 2, 2017, which represents the date the financial statements were available to be issued). All required events have been recorded or disclosed in the Company's financial statements.

TEN-YEAR SUMMARY (IN THOUSANDS, EXCEPT PER SHARE DATA) (UNAUDITED)

Year	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Net Sales	$ 224,677	$ 225,805	$ 183,678	$ 189,707	$ 198,842	$ 204,762	$ 190,181	$ 200,360	$ 190,449	$172,447
Income (Loss) Before Income Taxes	8,629	9,068	8,346	9,733	7,656	12,796	7,698	12,987	11,392	6,625
Income Tax Expense (Benefit)	3,106	3,264	3,007	3,524	2,573	4,569	2,384	4,416	3,647	1,988
Net Income (Loss)	5,523	5,804	5,339	6,209	5,083	8,227	5,314	8,571	7,745	4,637
Basic Earnings (Loss) per Share of Common Stock	1.24	1.30	1.20	1.39	1.13	1.83	1.18	1.90	1.71	1.02
Cash Flow per Share of Common Stock	2.43	2.44	2.25	2.38	2.11	2.88	2.21	2.92	2.66	1.96
Net Cash Provided By Operating Activities	9,638	5,681	14,360	12,388	6,498	13,999	6,480	2,811	7,322	5,043
Total Dividends Paid	3,046	3,046	3,046	3,047	3,055	3,244	3,618	3,815	4,014	4,025
Dividends per Share of Common Stock	0.68	0.68	0.68	0.68	0.68	0.72	0.80	0.84	0.88	0.88
Net Book Value of Plant and Equipment	49,499	48,202	45,720	50,001	50,122	47,785	47,529	45,681	47,969	45,752
Purchases of Property, Plant and Equipment	3,047	3,552	2,056	15,666	4,412	2,274	4,336	3,127	6,572	3,153
Charges for Depreciation and Amortization	5,311	5,041	4,673	4,389	4,355	4,659	4,643	4,655	4,306	4,245
Current Assets	78,976	82,487	69,564	67,940	71,051	74,761	71,952	73,827	71,395	71,486
Current Liabilities	29,717	30,558	23,401	27,425	27,496	34,020	32,068	23,885	20,539	17,284
Working Capital	49,259	51,929	46,163	40,515	43,555	40,741	39,884	49,942	50,856	54,202
Total Debt	28,417	29,460	20,275	14,143	16,320	7,692	6,865	10,514	13,472	15,582
Net Worth	90,613	71,769	73,509	73,940	64,392	68,891	81,599	77,956	81,244	85,244
Book Value per Share of Common Stock	20.28	16.05	16.44	16.52	14.34	15.29	18.04	17.20	17.87	18.72
Proforma Book Value per Share of Common Stock*	19.66	20.28	20.80	21.50	21.93	23.01	23.35	24.40	25.21	25.33
Outstanding Shares of Common Stock**	4,452	4,452	4,452	4,456	4,468	4,486	4,507	4,514	4,528	4,537

Basic earnings per share is shown after reserving Preferred Stock dividends.
Book value per share is shown after reserving net worth equal to the redemption price of $52.50 per share of Preferred Stock outstanding at each date.
Cash flow per share is based on the net income plus charges for depreciation and amortization less pension income, divided by weighted average shares outstanding.
*Proforma Book Value per Share of Common Stock is based on adjusting Net Worth to exclude the impacts of Accumulated Other Comprehensive Income (Loss).
** Shares stated in thousands.

INVESTOR & STOCKHOLDER INFORMATION

REPORTING REQUIREMENTS

The Company is not currently required to register with the SEC (Securities and Exchange Commission) and therefore is not subject to the reporting requirements of an SEC-regulated public company. Individuals, trusts, and investment organizations hold shares of the Company. To the best of the Company's knowledge, no one person owns more than 10% of the outstanding shares, irrespective of class or combination of classes (shares held by family relatives have not been combined in computing this percentage). While the Company has chosen not to voluntarily register and become subject to the costly reporting requirements of the SEC, the Company has always been committed to providing timely, complete, and accurate financial information consistent with generally accepted accounting principles, legal, and regulatory requirements. The Company issues periodic news releases, quarterly unaudited statements, a yearly Annual Report with audited financial statements, and a Proxy Statement. Interim consolidated financial statements should be read in conjunction with the audited financial statements and notes thereto for the year ended December 31, 2016. The results for any interim period are not necessarily indicative of results for the full year. Certain information and footnote disclosures normally included in audited financial statements have been omitted. As mentioned previously, the Company is not subject to SEC reporting requirements and therefore its quarterly interim consolidated financial statements are not subject to an interim review by independent auditors as prescribed by the SEC. This Annual Report contains forward-looking statements. Other reports, letters, and press releases distributed by the Company may also contain forward-looking statements. Statements that are not historical facts, including statements about our beliefs and expectations, are forward-looking statements. These statements are based on current plans, estimates, and projections, and therefore you should not place undue reliance on them. Forward-looking statements speak only as of the date they are made, and we undertake no obligation to update publicly any of them in light of new information or future events. Forward-looking statements involve inherent risks and uncertainties. We caution you that a number of important factors could cause actual results to differ materially from those contained in any forward-looking statement. Such factors include, but are not limited to, variations in weather, changes in the regulatory environment, raw material costs, litigation, customer preferences, general economic conditions, technology, product performance, and increased competition.

BUSINESS STRATEGY

Subsidiaries of the Company provide high-value, high-quality HVAC products backed by superior service. This diverse product mix meets the various needs of most residential, commercial, and institutional applications. This diversification, combined with the critical need for thermal solutions, ensures consistent financial performance through fluctuating economic cycles. That's how the Company provides consistent returns: We're creating value in established market segments driven by a constant replacement cycle.

Our strong earnings and dividend history, proven management team, diverse product mix, and continuing product demand represent an outstanding opportunity for stakeholders. The Company is a unique investment opportunity that creates stable value while delivering solid returns. The Company has also grown and will continue to grow through acquisitions. The Company is continually looking for appropriate acquisitions at appropriate prices.

INVESTOR & STOCKHOLDER INFORMATION *(cont.)*

CORPORATE GOVERNANCE

The Board of Directors (the Board) of the Company is comprised of ten members, eight of whom are considered "independent" directors (not an employee, not affiliated with the Company's auditors, and not part of an interlocking directorate). The remaining two members of the Board are the Company's President and CEO, and the Company's Executive Vice President and Chief Marketing & Strategy Officer. Directors are selected based on their individual qualifications and experience, the overall balance of the Board's background and experience, and each individual's willingness to fulfill their obligations and to contribute appropriately. Four directors are members of families, the extended members of which hold in the aggregate significant ownership interests in the Company. Board members have complete access to Company information and personnel through meetings, reports, on-site operational reviews, and direct contact.

The total Board meets five times per year, with various additional Board committee meetings and special meetings held throughout the year. Board committees concentrate on important areas of responsibility. Standing committees of the Company consist of the Employee Benefits Committee, the Nominating Committee, the Audit Committee, the Compensation Committee and the Strategic Review Committee. These committees have defined charters that address the committees' purposes, goals, and responsibilities. All committees meet on a scheduled basis. Please refer to the proxy for more information on corporate governance, executive compensation, and security holders.

INVESTOR AND STOCKHOLDER INFORMATION

Stockholder Inquiries

Questions concerning your account, dividend payments, address changes, consolidation of duplicate accounts, lost certificates, and related matters should be addressed to Burnham Holdings, Inc.'s transfer agent:

Fulton Financial Advisors, N.A.
One Penn Square
Lancaster, PA 17602
(717) 291-2562

Stock Exchange Listing

The Common Stock of the Company is traded under the symbol "BURCA" on the electronic Pink Sheets and is listed by the OTC Markets Group, Inc., reporting service for over-the-counter stocks. Stock quotation information is available through stock reporting services on the internet. Two services that report on the Company are www.bloomberg.com and www.otcmarkets.com.

Annual Meeting

The Company's annual meeting is scheduled for 11:30 a.m. on Monday, April 24, 2017, to be held at the Eden Resort and Suites in Lancaster, PA.

Corporate Data

Burnham Holdings, Inc. 1241 Harrisburg Avenue, Post Office Box 3245, Lancaster, PA 17604-3245.

For further information, contact Cathleen J. Anderson, Financial Services Administrator, or Dale R. Bowman, Vice President and Chief Financial Officer.

Telephone: (717) 390-7800
Fax: (717) 390-7852

You can access Company information, including press releases, earnings announcements, history, and other information, through the internet by visiting the Burnham Holdings, Inc. website at **www.burnhamholdings.com.**

DIRECTORS & OFFICERS

George W. Hodges, Donald A. Stern, Douglas S. Brossman, William F. Dodge, II, Albert Morrison, III, John W. Lyman, Christopher R. Drew, Elizabeth H. McMullan, Philmer H. Rohrbaugh, Robert P. Newcomer

AUDIT COMMITTEE

George W. Hodges
John W. Lyman
Albert Morrison, III
Philmer H. Rohrbaugh
Donald A. Stern

COMPENSATION COMMITTEE

John W. Lyman
Elizabeth H. McMullan
Albert Morrison, III
Robert P. Newcomer
Donald A. Stern

EMPLOYEE BENEFITS COMMITTEE

Elizabeth H. McMullan
Douglas S. Brossman
William F. Dodge, II
Albert Morrison, III
Robert P. Newcomer

NOMINATING COMMITTEE

William F. Dodge, II
Christopher R. Drew
George W. Hodges
John W. Lyman
Elizabeth H. McMullan
Albert Morrison, III

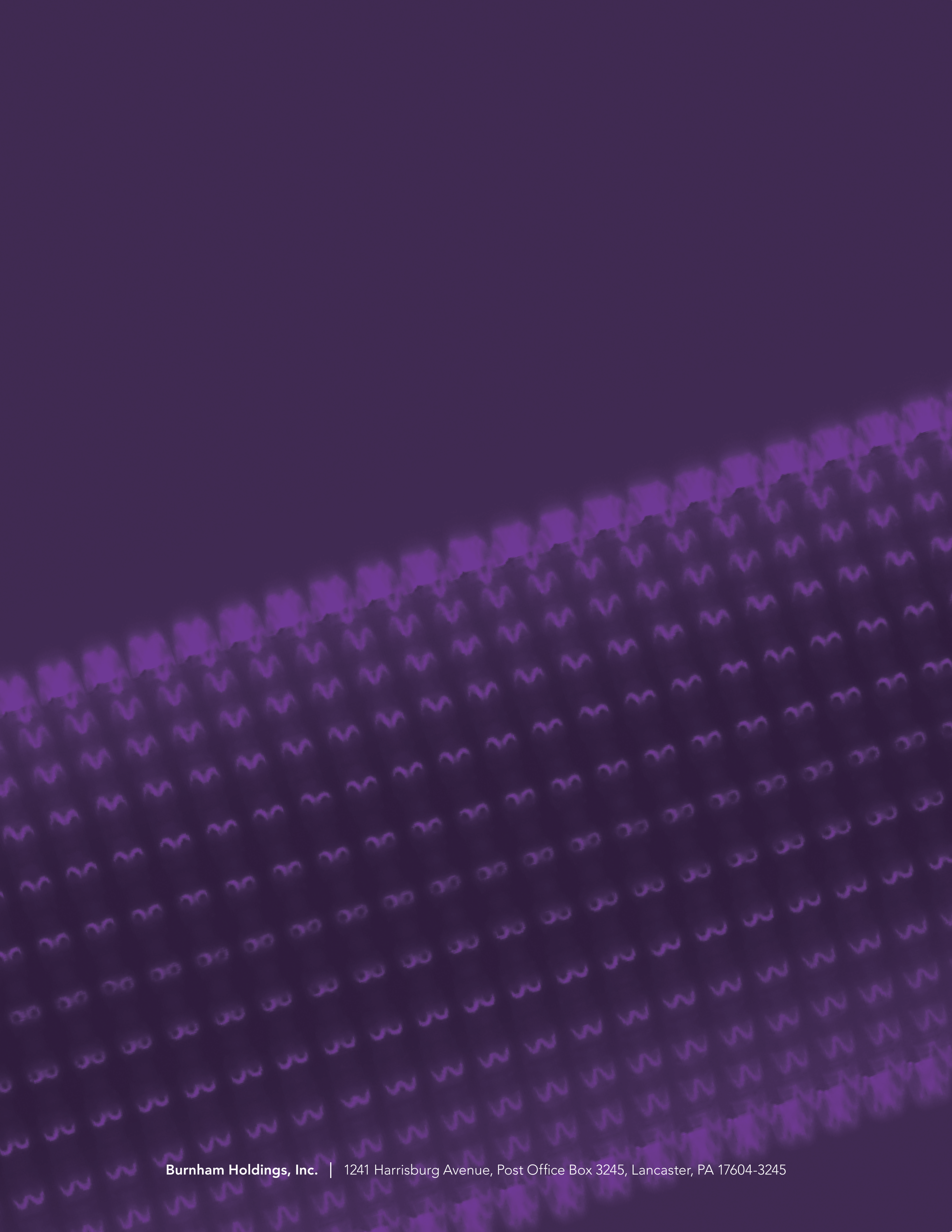
STRATEGIC REVIEW COMMITTEE

Robert P. Newcomer
Albert Morrison, III
Elizabeth H. McMullan
Douglas S. Brossman

John A. Roda , Dale R. Bowman, Douglas S. Brossman, Christopher R. Drew, Bradley C. Ehlert

OFFICERS OF BURNHAM HOLDINGS, INC.

Douglas S. Brossman	President and CEO
Christopher R. Drew	Executive Vice President — Chief Marketing & Strategy Officer
Dale R. Bowman	Vice President & Chief Financial Officer, Assistant Secretary
John A. Roda	Vice President — General Counsel and Secretary
Bradley C. Ehlert	Controller



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